



unaudited interim results
for the six months ended
31 December 2006



integrated financial services



FIRSTRAND



Agenda

- Overview – Paul Harris
- Financial review – Johan Burger
- Operating review Banking Group – Sizwe Nxasana
- Operating review Momentum Group – EB Nieuwoudt
- Challenges and prospects – Paul Harris



The Group delivers to shareholders

R' bn	Dec '06	% change
Normalised earnings	5 539	+26%
Dividends per share (cents)	39.5	+23%
Return on equity (%)	27.9	
Total assets	836	



integrated



Favourable external environment

- Cycle of rising interest rates, stabilising
- Solid economic growth
- Buoyant equity markets
- Re-leveraging of corporate South Africa
 - BEE
 - Corporate action
- First signs of infrastructure and capacity building



integrated



FirstRand

- Federation of many autonomous, owner managed businesses held together by a common value system and business philosophy
- Diversified into all niches of financial services
- Through alignment and interdependence the whole exceeds the sum of the parts

JUGGERNICHE: Juggernaut with a niche market mentality



The portfolio in different business life cycles

Outstanding

- Industry leader
- Excellent innovative products
- Growing markets
- Fired up management team

Solid

- Mature business
- Annuity income
- Consistent performer
- Excellent management

Pedestrian

- Mature business
- Competitive market
- Need to be innovative
- Solid management



Greenfields and international providing for future growth

Greenfields

- Investing in the future
- Innovative in new and existing markets
- Startup costs and losses
- Passionate management team

International

- Driven by business units
- Incremental capital allocation
- Seek competitive edge
- Leverage off local skills and infrastructure



integrated



Our outstanding performers



Traditional values. Innovative ideas.

Great culture
Passionate
Skilled management

- Diversified portfolio of businesses
- Leveraging of Corporate South Africa
- BEE experts
- New businesses performing
- Investing in the future



integrated



Our outstanding performers



How can we help you?

- Growth in consumer and commercial activity
- Market share gains
- New products, alliances and improved services
- Profit and ROE focus

Strengthening brand
Committed
Established
Innovative management



Our outstanding performers



- Efficiencies in local health
- Blue sky potential in the life market
- Exciting prospect in the UK
- Destiny: light at the end of the tunnel

Intellectual leadership
Entrepreneurial
Skilled management



Solid performers



Dominate market at point of sale
Great corporate culture
Strong management

- Pressure on margins
- Capital intensive
- Market slowing down
- Investing in the future: UK and Australia



Solid performers

momentum

Great distribution model
Committed
Skilled management

- Adapted to new environment
- Improved products and services
- Disappointing performance from asset management
- Generated capital for re-deployment in the Group



Greenfields mean start up costs

- Momentum Short Term Insurance
- Momentum : Health in Africa
- FNB : Aspire with Momentum in new markets
- FNB : New card alliances
- WesBank : Australia /UK
- Discovery: Destiny in the US / PRU Health in UK



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Strong growth in earnings & returns

R' mil	Dec '06	Dec '05	% change
Normalised earnings	5 539	4 407	26
Normalised earnings per share			
- Basic	98.3	78.5	25
- Diluted	98.2	78.2	26
Headline earnings per share	4 569	3 636	26
- Basic	88.2	71.2	24
- Diluted	85.6	68.7	25
Return on equity (%)	27.9	26.9	
Net asset value per share (cents)	737	588	25
Interim dividend per share (cents)	39.5	32	23

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All brands delivered

R' mil	Dec '06	Dec '05	% change
FNB	2 280	1 807	26
RMB	1 572	898	75
WesBank	538	538	0
FNB Africa	218	174	25
Momentum	635	544	17
Discovery	220	183	20
Group Support	308	451	(32)
FirstRand Limited	(69)	(73)	5
Sub-total	5 702	4 521	26
Less: NCNR preference dividends	(163)	(114)	(43)
Normalised earnings for the group	5 539	4 407	26



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Normalised vs headline

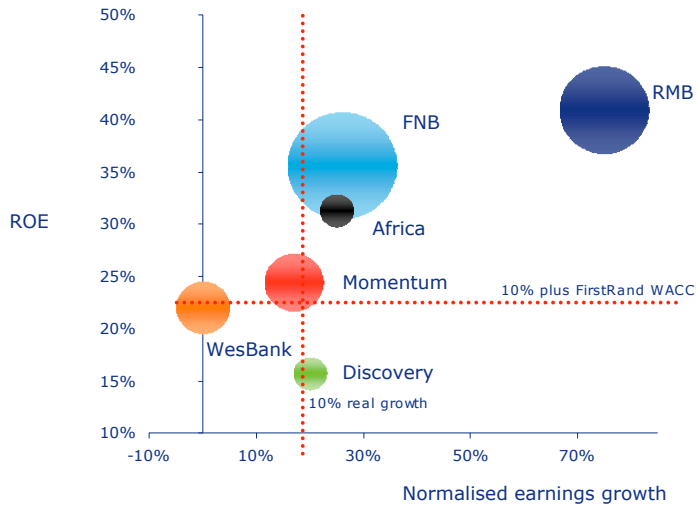
R' mil	Dec '06	Dec '05	% change
Normalised earnings for the group	5 539	4 407	26
Adjusted for:	(970)	(771)	
- Private equity realisations	(308)	(294)	
- National Treasury settlement	-	(27)	
- Discovery BEE	(11)	(96)	
- IFRS 2: Share based payments	(180)	(37)	
- Treasury shares	(342)	(251)	
- Listed property adjusted to NAV	(129)	(66)	
Headline earnings for the group	4 569	3 636	26



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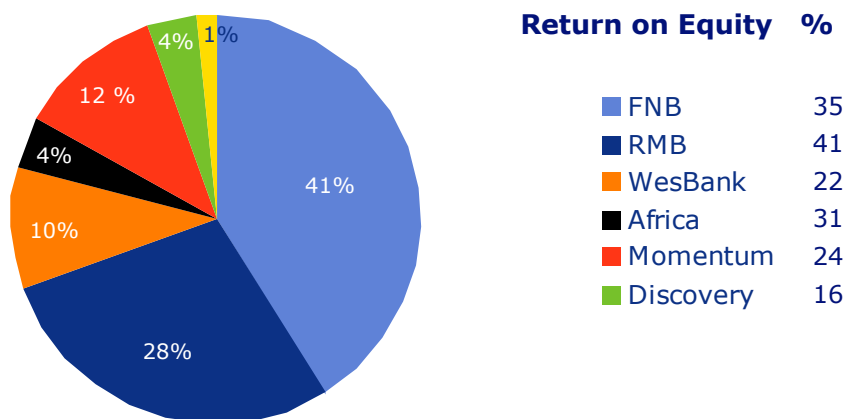
Performance to financial targets



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Superior returns from diversified portfolio of brands



Return on Equity %

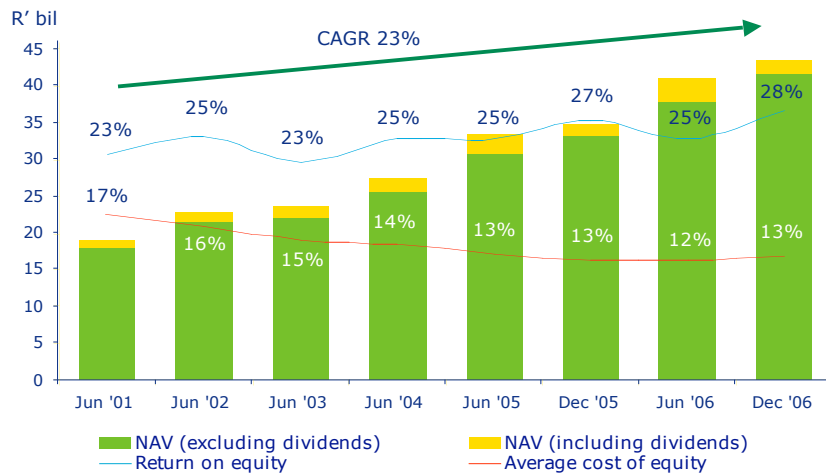
* Based on normalised earnings



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Excess over cost of capital continues



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Capital

- Strategy
- Current position
- Managing capital going forward



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Capital strategy

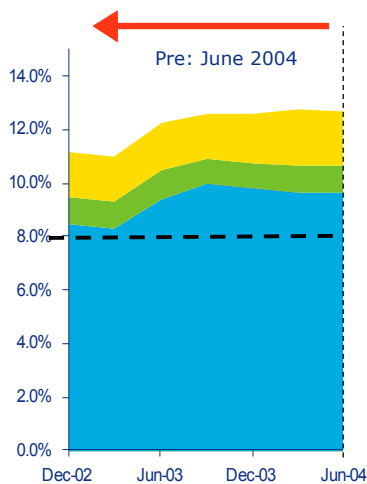
- Higher of economic or regulatory capital
- Optimal level of capital
 - maximise ROE
 - highest credit rating
- Most efficient capital structure
- Surplus capital is not retained
 - for acquisitions or large expansions
- Capital raising assessed as required
 - profitability horizon and benchmark return on equity



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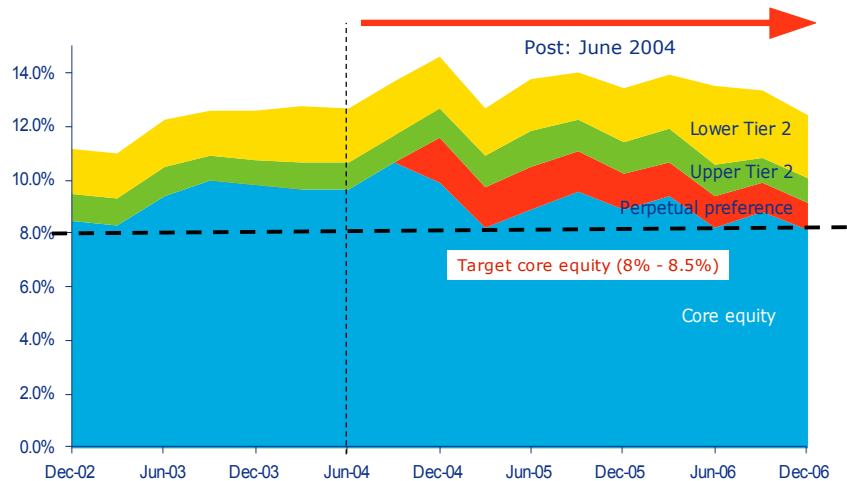
Historically low demand from lending businesses



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Strong organic growth puts core equity under pressure



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Managing the scarcity of capital going forward

- Slow down in retail lending should reduce capital pressure
 - originate and distribute strategy for low margin corporate advances
- Continue to securitise selected asset classes
- Reduce unnecessary regulatory friction costs
- Prioritise allocation
- Momentum continues to generate surplus capital



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Banking financial review



Bank delivers on key measures

	Dec '06	Dec '05	% change
Normalised earnings (R `mil)	4 752	3 680	29
Return on equity (%)	31	29	
Return on assets (%)	2.04	1.80	
Credit loss ratio (%)	0.73	0.48	
Cost to income ratio (%)	53	54	



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Portfolio delivers

R 'mil	Dec '06	Dec '05	Growth %
FNB*	2 565	2 044	25
RMB	2 054	1 174	75
WesBank	711	704	1
FNB Africa**	412	338	22
OUTsurance	154	130	18
Banking Group Treasury*	400	317	26
Capital centre and group support	333	469	(29)
Profit before direct tax	6 629	5 176	28

* Aggregated on reports

** Includes Celpay and central FRAEM costs



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Financial highlights

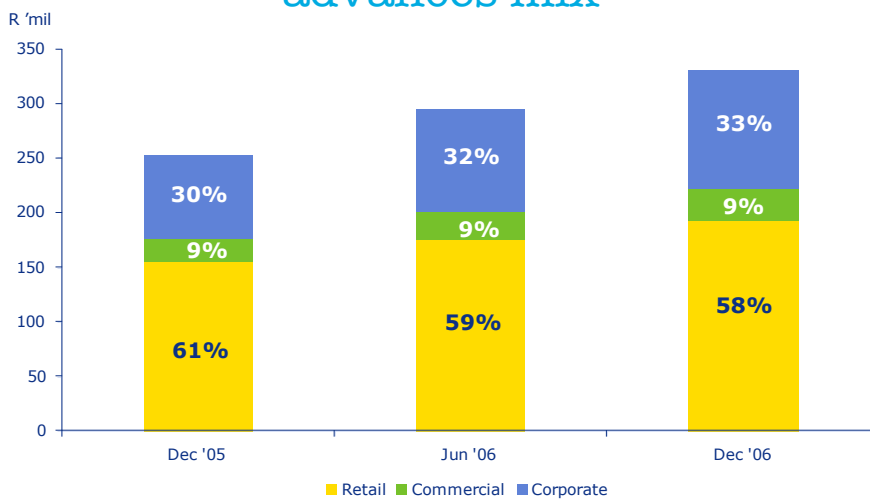
• Net interest income	32%	▲
• Credit impairment charge	100%	▲
• Non interest revenue	32%	▲
• Associate earnings	13%	▲
• Operating expenses	29%	▲



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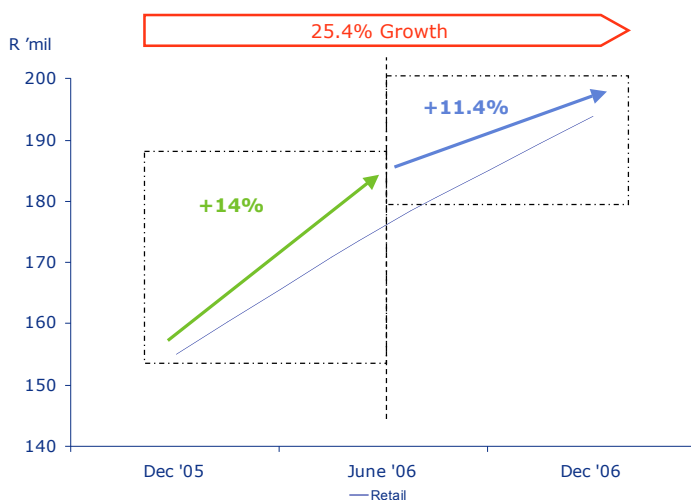
Retail continues to dominate advances mix



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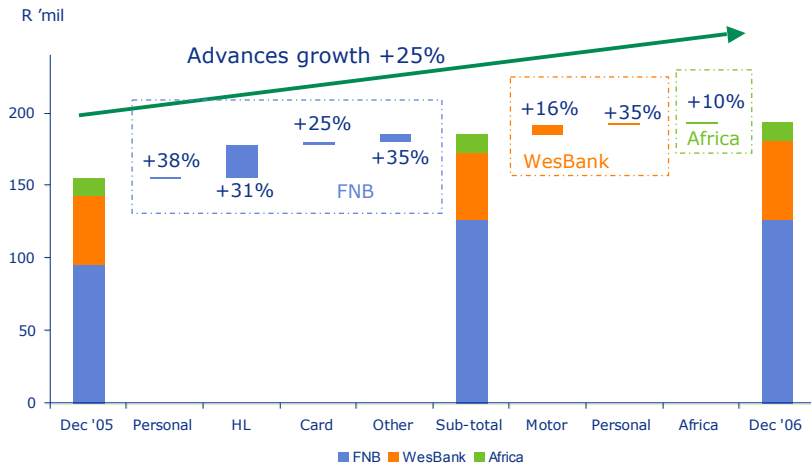
Retail starting to slow down



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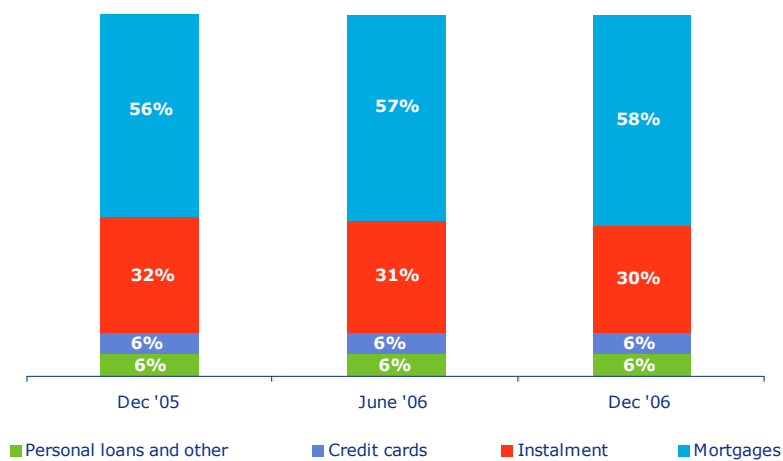
HomeLoans, Card & motor drive retail advances growth



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Asset backed dominates retail

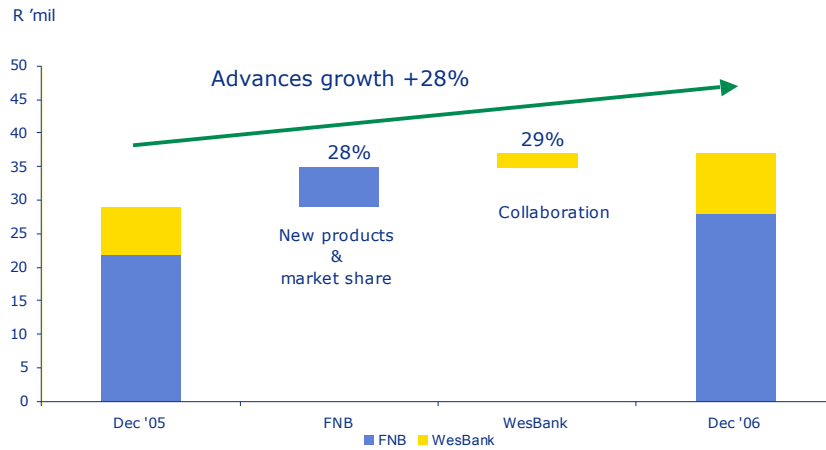


Note: Africa has been excluded above

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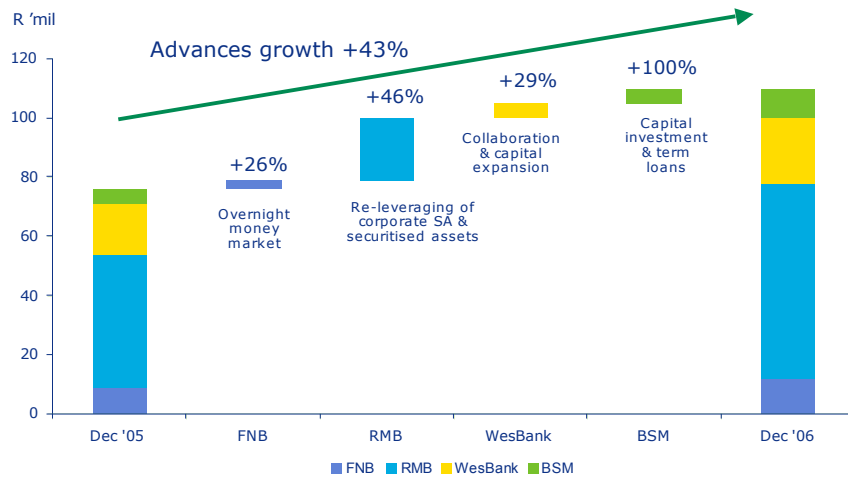
Commercial staying strong



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Focus on profitable corporate growth



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Endowment protects margin

	Dec '06
	Bps
Margin on interest earning assets	454
Volume	-
Funding	12
Capital	19
Hedges	(8)
Other (includes IFRS)	(17)
Margin on interest earning assets	460



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Asset margins stabilise

	Weighting %	Dec '06	June '06	Dec '05
Asset backed mortgages	48	2.24	2.27	2.40
Instalment sales and lease debtors	30	3.55	3.53	3.56
Card debtors	4	6.53	7.03	6.95
Overdraft and other loans	6	4.64	5.10	4.24
Personal loans	4	7.75	7.12	6.62
Other advances	8	2.23	2.31	2.67
Total	100	3.39*	3.42	3.47*

Lending margin down 8 bps

* Based on the twelve month rolling average advances balance




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Liability margins improve through endowment benefit

	Weighting %	Dec '06	June '06	Dec '05	
Current and savings	38	4.37	4.12	4.13	▲
Call accounts	21	1.33	1.23	1.28	▲
Notice deposits	20	0.98	0.90	0.81	▲
Fixed deposits	10	0.79	0.74	0.70	▲
Other	11	1.64	1.45	1.62	▲
Total	100	2.68	2.30	2.49	▲


 Funding margin up 19 bps

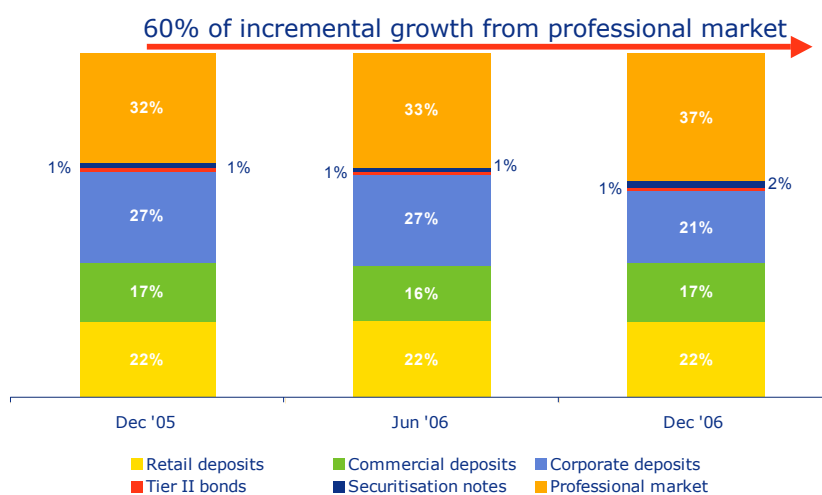
* Based on the twelve month rolling average balance



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Continued dependence on professional funding



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Funding strategies

- Securitisation of selected classes of assets
- Consumer finance companies to access capital markets
- Capital instruments
- MTN Program



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Financial highlights

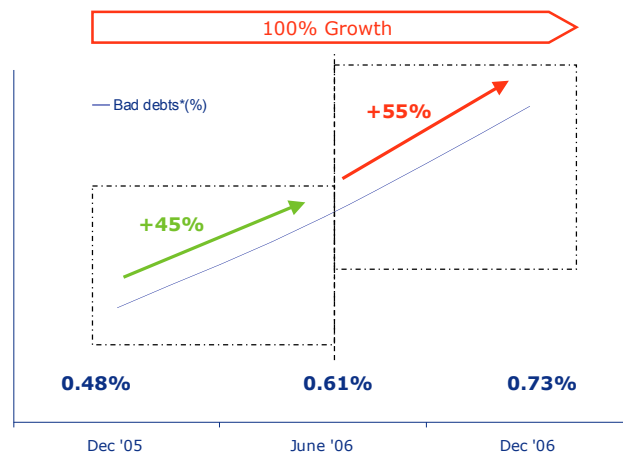
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As expected, impairments picking up



* Calculated as a percentage of average advances for the six months



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Credit themes

- Credit quality remains robust
- Normalisation in arrears, non performing loans and bad debts
- Actual versus expected charge off
- Risk adjusted margins are carefully monitored



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Banking portfolio quality remains robust

Total

R 'mil	For the six months ended		
	Dec '06	June '06	Dec '05
Gross advances	332 344	297 162	253 167
NPL	4 955	4 211	3 357
I/s charge	1 151	835	576
*Bad debt %	0.73	0.61	0.48

FR rating moved from FR41 to FR43 since June 06

- FR rating for corporate moved from FR32 to FR33
- FR rating for retail moved from FR43 to FR48

* Calculated as a percentage of average advances for the six months



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Bad debts by brand

	For the six months ended		
	Dec '06	June '06	Dec '05
FNB	0.83	0.75	0.42
WesBank*	1.04	1.07	0.65
RMB**	0.00	0.00	0.00
Africa	0.89	0.20	0.79
Total	0.73	0.61	0.48

* Includes securitised assets

** Primarily fair value advances with fair value changes offset against the asset values and fair value income



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Credit themes

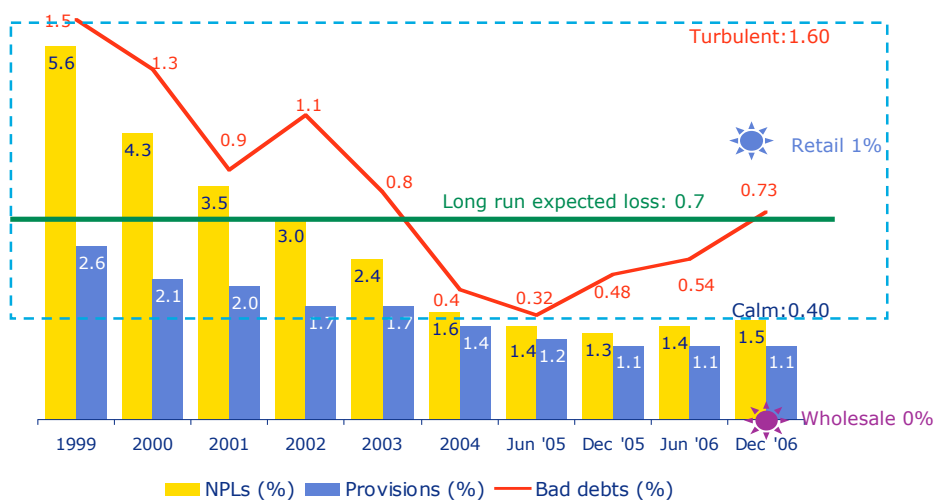
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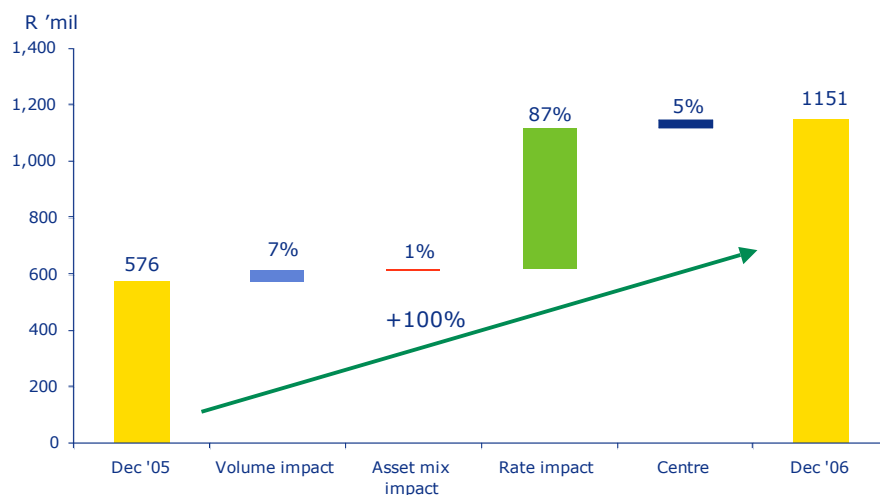
Non performing loans and bad debts



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Normalisation of credit cycle drives bad debt charge



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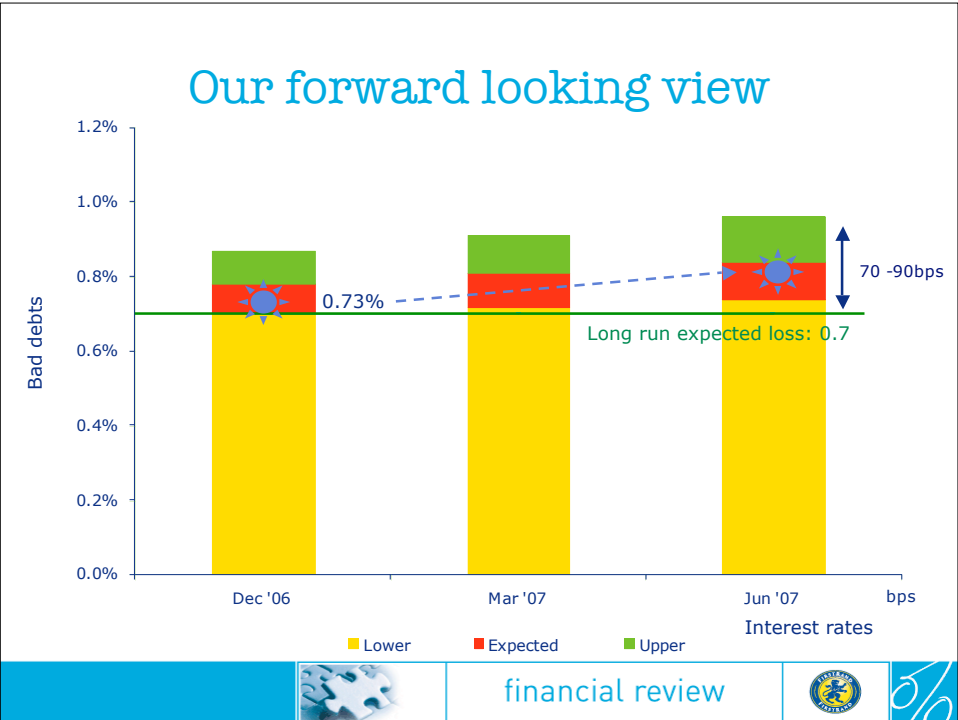
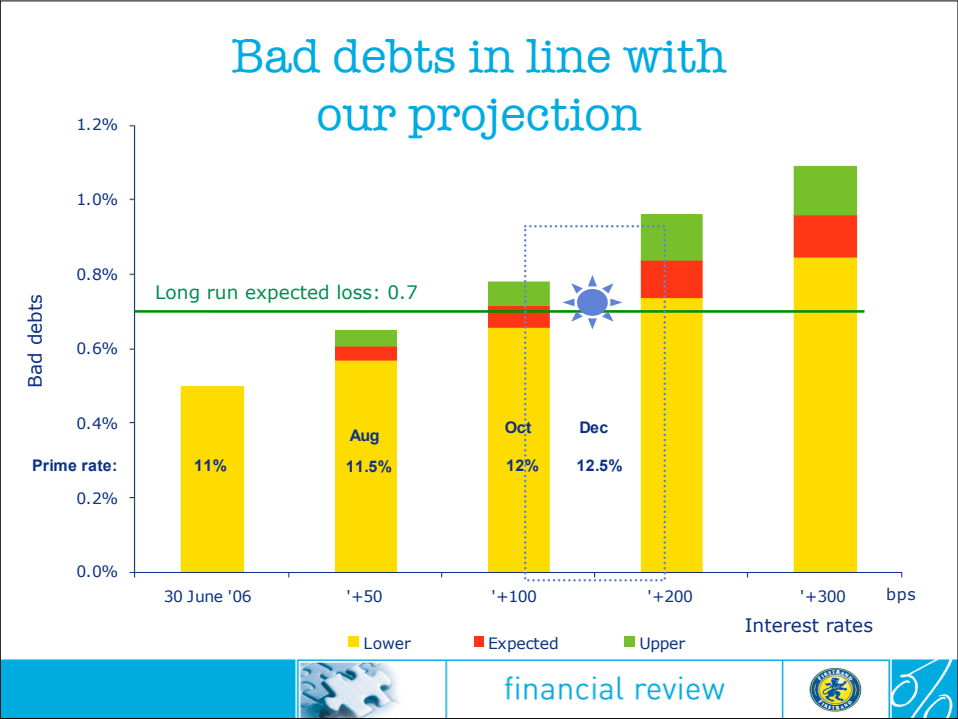
Credit themes

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Credit themes

- Credit quality remains robust
- Normalisation in arrears, non performing loans and bad debts
- Actual versus expected charge off
- Risk adjusted margins are carefully monitored



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It's about risk adjusted margins

	December '06			
	Average Weighting %	Margin %	Cost of bad debts %	Risk adjusted net margin %
Personal loans	4	7.75	4.01	3.74
Overdraft and other loans	6	4.64	1.35	3.29
Card debtors	4	6.53	3.56	2.97
Instalment and lease debtors	30	3.55	0.83	2.72
Other advances	8	2.23	0.09	2.14
Asset backed mortgages	48	2.24	0.32	1.92
Total	100	3.39*	0.73	2.66

* Based on the twelve month rolling average advances balance



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Financial highlights

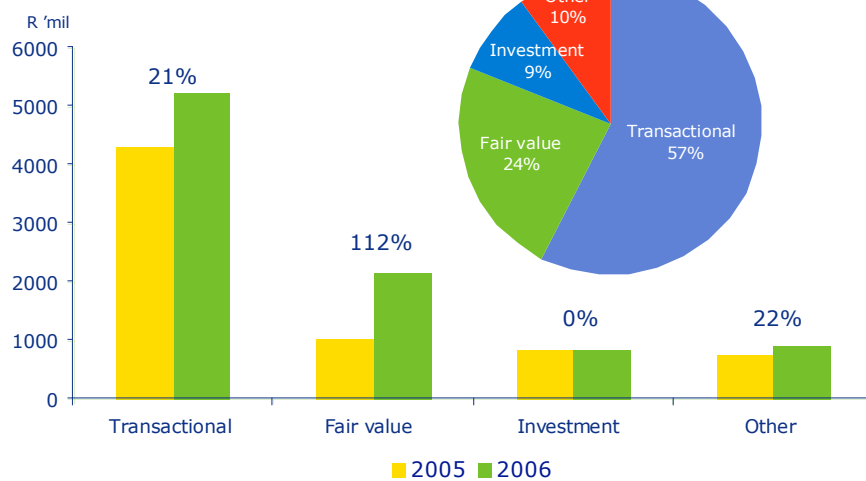
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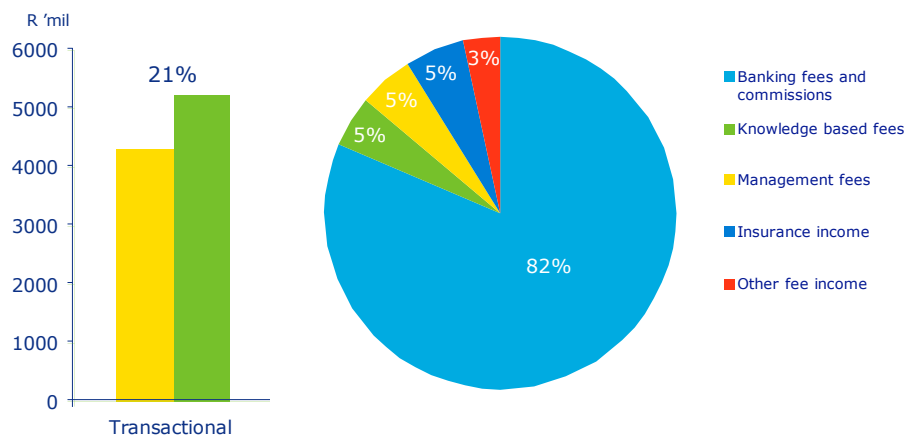
Transactional income dominates NIR



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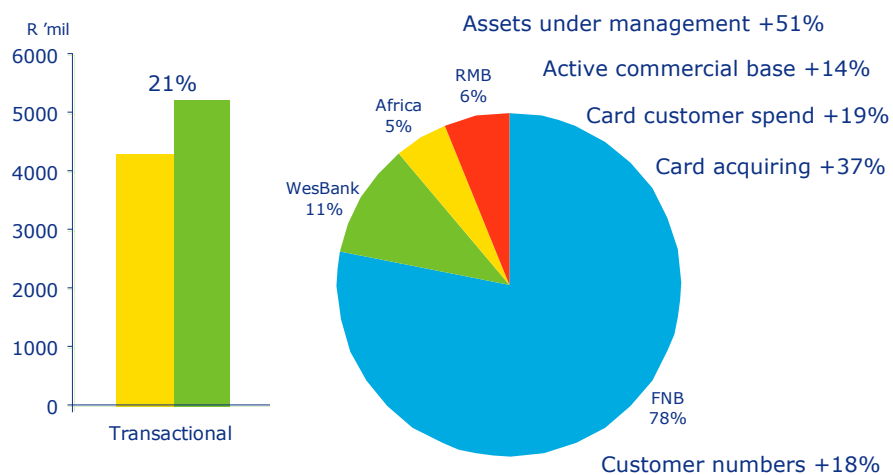
Banking fees comprise 82% of transactional income



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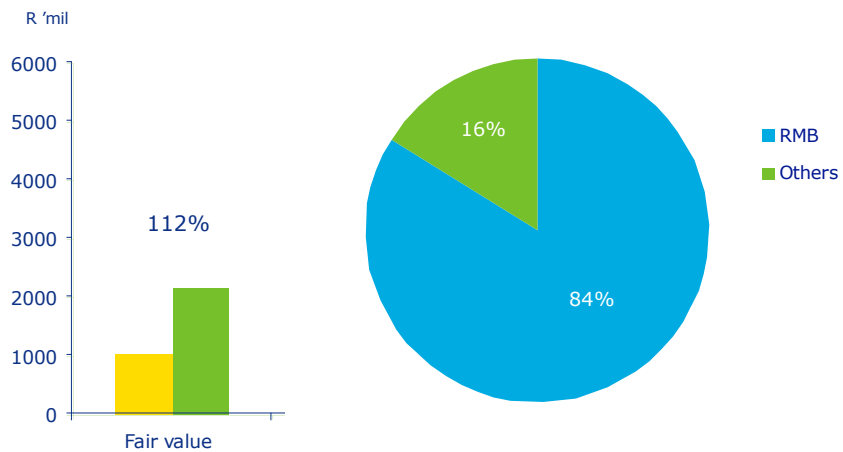
New customers and volumes drive transactional income



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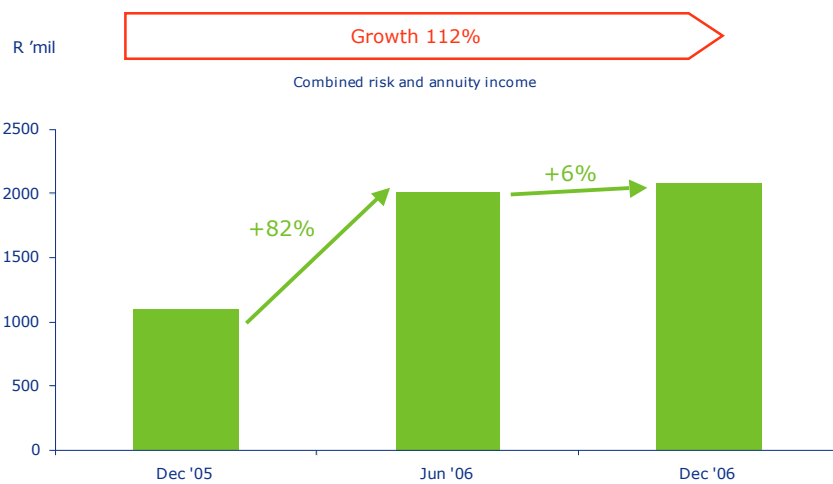
RMB's performance behind fair value growth



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Favourable market continues

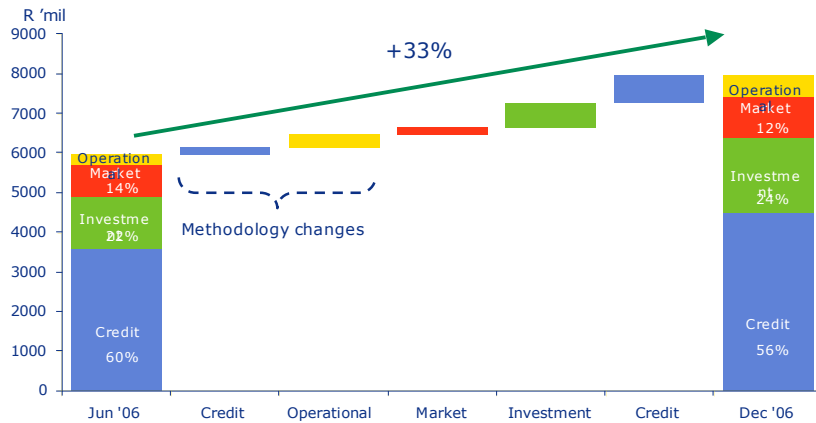


Note: Annuity and risk account for 88% of the growth

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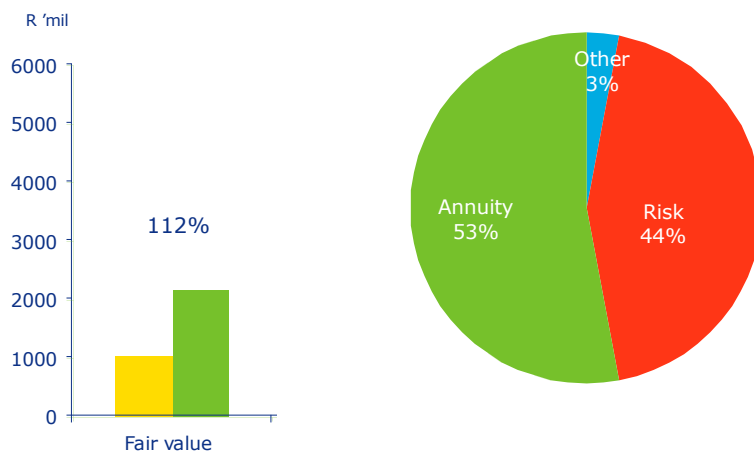
Credit and investment activities comprise 80% of capital at risk



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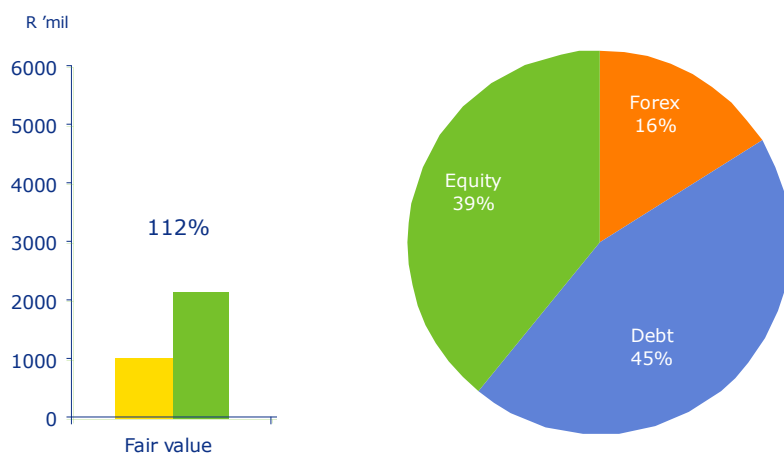
Risk is a core part of investment banking



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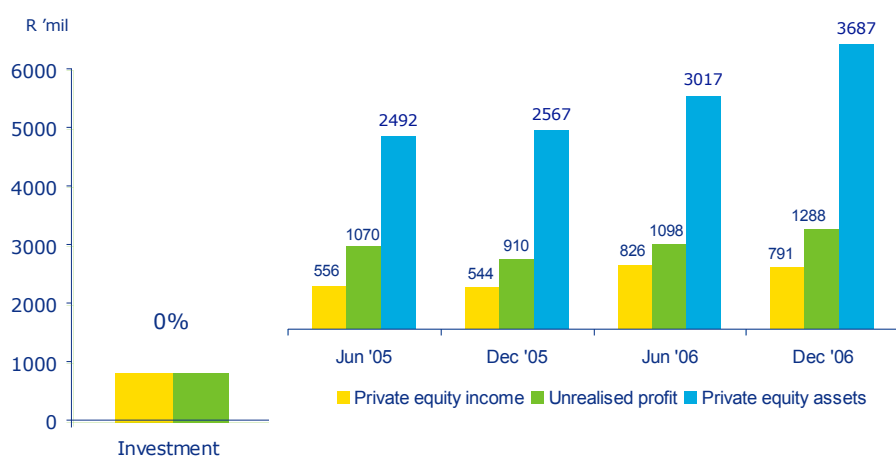
Equity becoming a significant contributor



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Portfolio growing, despite good realisations



Including Private Equity associates, private equity earnings is up 46%

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Financial highlights

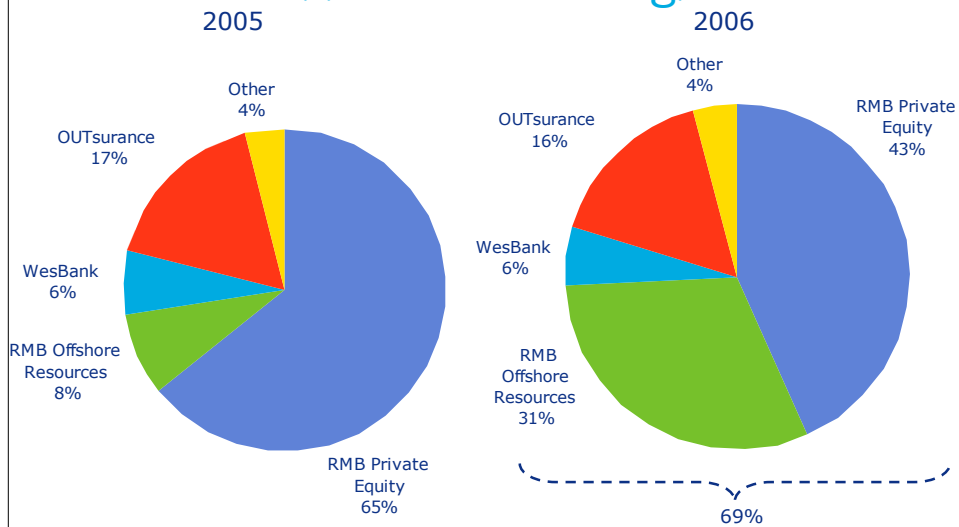
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RMB businesses dominate associate earnings



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Financial highlights

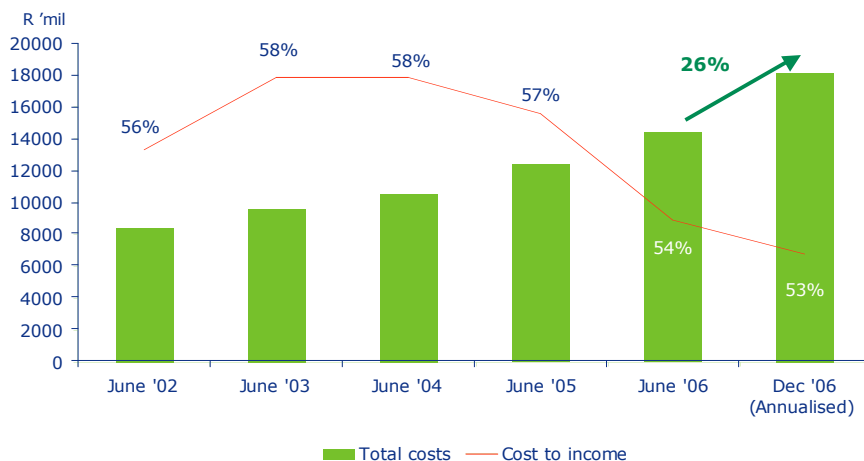
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Top line growth drives operational leverage



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Improving efficiencies is a focus

R'm	Top line growth %	Cost growth %	Dec '06 Cost to income ratio %	Jun '06 Cost to income ratio %	Dec '05 Cost to income ratio %
FNB	23.6	16.6	59.4	62.3	62.9
WesBank	29.8	33.5	52.3	45.5	50.9
- Local	25.0	20.8	46.9	44.0	48.5
- Offshore	102.4	141.5	102.8	98.5	86.2
RMB	58.7	39.1	39.1	37.7	44.7
Africa	21.3	16.0	43.8	45.2	45.9
FirstRand Banking Group	31.0	28.7	53.0	53.8	53.8



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Spending for top line growth

R'm	Dec '06 Cost	Dec '05 Cost	% change
Base Cost	6 577	5 722	15
- International expansion	548	325	69
- IFRS 2: Share based payments	123	-	>100
- Post retirement medical	223	47	>100
- Revenue related expenses	1 469	907	62
- New initiatives	136	24	>100
FirstRand Banking Group	9 076	7025	29



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Momentum financial review

momentum

Momentum's performance

R 'mil	Dec '06	Dec '05	% change
Normalised earnings	635	544	17
Insurance operations	486	415	18
Asset management operations	149	129	16
Return on equity (%)	24	25	
Return on embedded value (%)	30	27	



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Brand earnings up 17%

R' mil	Dec '06	Dec '05	%
Insurance operations	486	415	17
• Momentum	495	418	18
• Bancassurance	(9)	(3)	>(100)
Asset management operations	149	129	16
• Local	85	101	
• Offshore (FRIAM & RMBIAM)	64	28	>100
Momentum group earnings	635	544	17

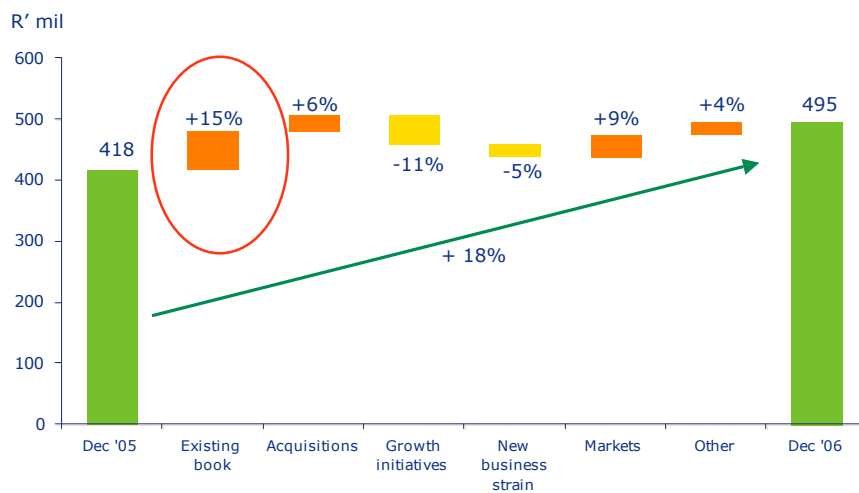


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Existing operations deliver

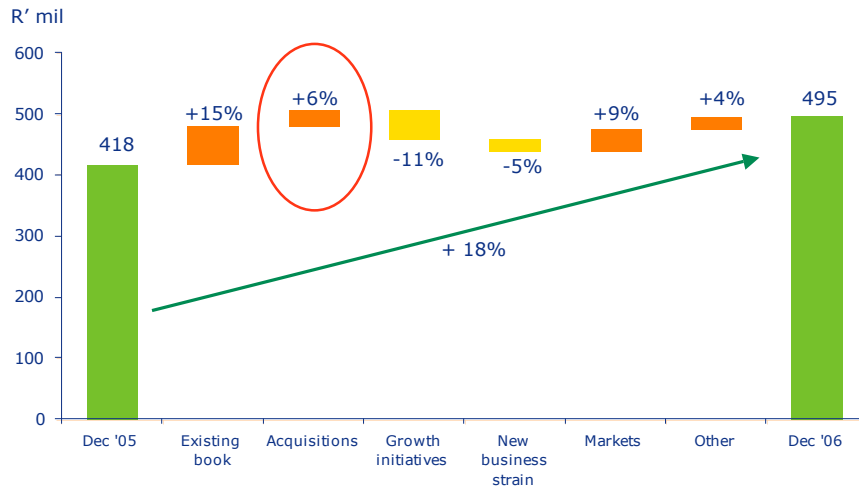


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Acquisitions improve performance

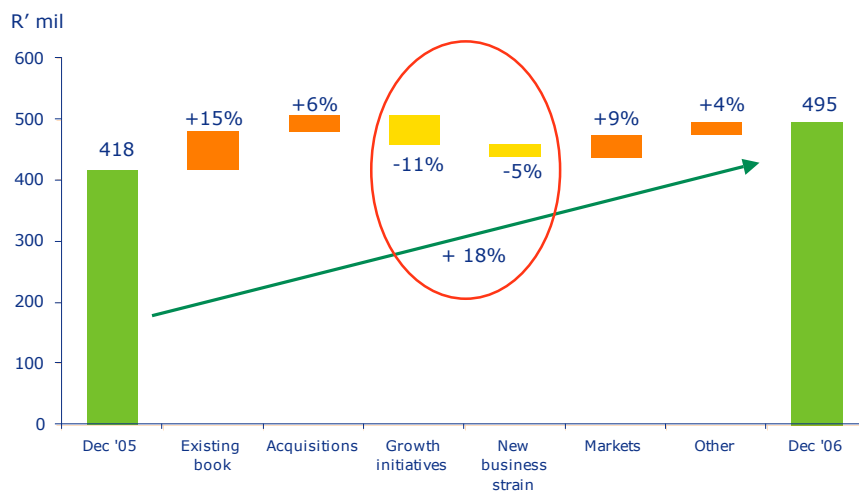


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Investment in new business & growth initiatives

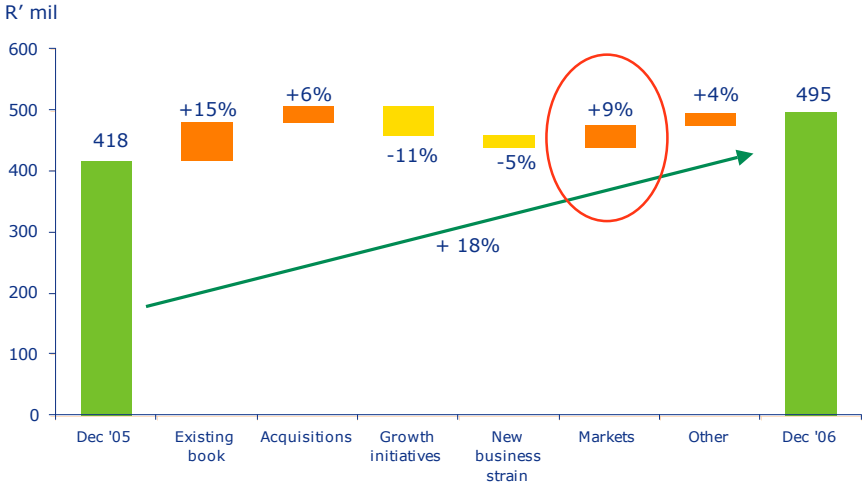


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Good return from markets



Disappointing performance from asset management



Momentum's performance

R 'mil	%
Return on shareholder assets	17

- Buoyant equity markets
- Revaluation of strategic investments
- Investment income



Momentum's performance

	%
Return on shareholder assets	17
Value of in-force	13
Total increase in embedded value	30

- Good new business
- Margin pressure
- Strong equity markets
- Lower capital requirement





Discovery financial review



Strong operational performance

R' mil	Dec '06	Dec '05	Growth %
Discovery Health	342	265	29
Discovery Life	318	246	29
Discovery Vitality	26	16	63
Destiny Health	(33)	(80)	59
PruHealth	(123)	(68)	(81)
Operating profit	530	379	40%
After tax profit, before BEE	421*	338	25
After tax profit, after BEE	404	194	108
*After dilution & normalised earnings adjustments	220	183	20



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Bank's performance driven by RMB and FNB

R 'mil	Profit before tax	%
FNB	2 981	25
RMB	2 054	75
WesBank	711	1
Africa	437	27



banking



FNB
First National Bank

How can we help you?



banking



Successful organic growth strategy

	Dec '06	Dec '05	
Net profits before taxation (R' mil)	2981	2361	↑ 26%
Non-interest revenue (R' mil)	5125	4275	↑ 20%
Advances growth (R' bn)	157	120	↑ 31%
Deposit growth (R' bn)	156	131	↑ 19%
ROE (%)	35.3	35.1	
Cost to income (%)	59.4	62.9	



banking



Volumes keep growing

	Dec '06	Dec '05	
000's			
Customer base*	5 555	4 654	↑ 19%
InContact	4 171	2 639	↑ 58%
eBucks customers	1 020	949	↑ 7%
Internet bankers	578	456	↑ 27%
Telephone bankers	199	178	↑ 12%
Cellphone bankers	313	163	↑ 92%

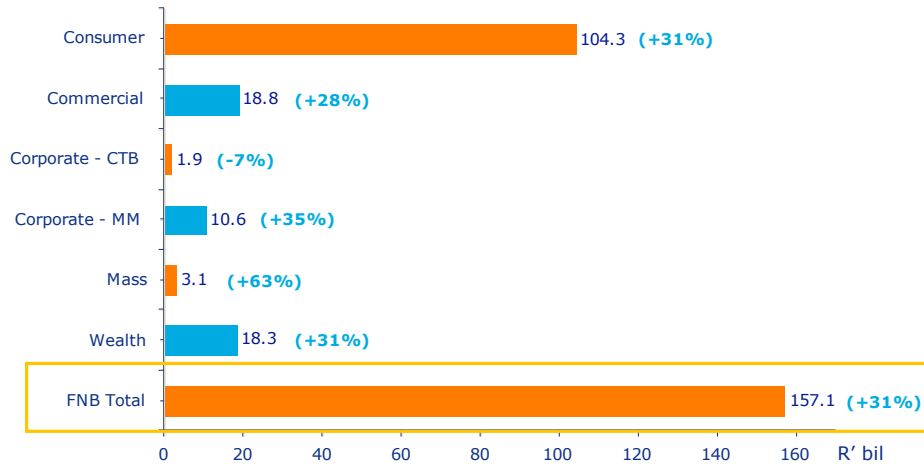
* Including WesBank customers amount to 6.0 million



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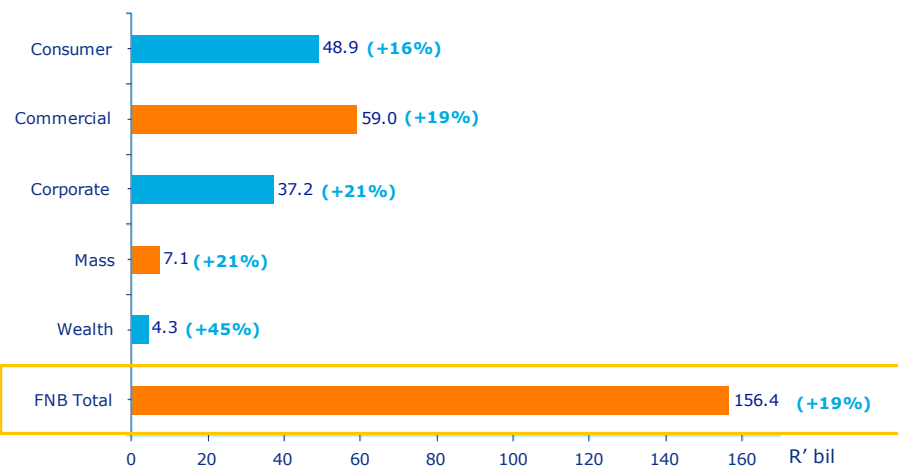
Advances growth continues



banking



Successful liabilities strategy



banking



Successful segment strategy

	Dec '06	Dec '05	Growth
Net profit before indirect tax R`mil			
Consumer	1198	1039	↑ 15%
Commercial	1107	839	↑ 32%
Corporate	388	302	↑ 29%
FNB Other	343	290	↑ 18%
Wealth	83	51	↑ 65%
Total FNB	3119	2521	↑ 24%



banking



Consumer – financial highlights

- Advances growth +31%
 - Deposit growth +16%
-
- Interest income +27%
 - Non interest revenue +18%
-
- Profit before tax +15%



banking



Improved profits from HomeLoans

- Strong profit growth from HomeLoans +26%
 - Good volumes in profitable new business
 - Widening margins
- Non interest revenue +47%
 - Strong transactional volumes from One Account
- Advances +31%
- Deliberate focus on ROE results in loss of new business market share



banking



FNB Card growing and investing

- Card still growing strongly
 - Advances +25%
 - Spend +19%
 - Customers +17%
- Profitability impacted (down 50%)
 - Usury Act
 - Investment in cooperation agreements
 - Expected high levels of bad debts
- Arrear levels continued to improve through intensified collections activities



banking



Commercial – financial highlights

- | | |
|------------------------|------|
| • Advances growth | +28% |
| • Deposit growth | +19% |
| <hr/> | |
| • Interest income | +25% |
| • Non interest revenue | +21% |
| <hr/> | |
| • Profit before tax | +32% |



banking



Customer innovation is key

- Customer centric model
- Value add products drove advances growth
 - Debtors finance
 - Commercial Property finance
 - Agriculture term loans
 - Franchising
 - Leverage finance



banking



Corporate – financial highlights

- Advances growth +26%
 - Deposit growth +21%
-
- Interest income +21%
 - Non interest revenue +14%
-
- Profit before tax +29%



banking



Corporate strategy paying off

- Transactional banking strategy vs vanilla lending
- Transaction volumes strong
 - Electronic channel +33%
 - Card acquiring +37%
 - Cash acquiring +27%
- Transactional balances
 - Deposits +21%
 - Loans +26%
- International Banking benefits from market volatility



banking



Private Bank drives Wealth

- Wealth segments growth in profits driven largely by RMB Private Bank
 - Assets under management +51%
 - Advances +31%
 - Interest income +34%
 - Non interest income +27%



banking



MASSive customer growth

- Mass segment delivered an excellent performance, driven by
 - Interest income +34%
 - Non interest income +29%
 - Smart product suite drives 65% growth in advances
- Continue to focus on efficient delivery channels for this market
 - Mini-ATMs
 - Cellphone banking
 - Smart sales centres



banking



Still investing for growth

	Year on year growth	
Investment	+31%	<ul style="list-style-type: none">• People• Platforms• Technology
Variable	+32%	<ul style="list-style-type: none">• New business• Volumes
Base	+14%	<ul style="list-style-type: none">• Efficiencies



banking



Organic growth set to continue

- High base created, but organic growth remains strong
- Resilient lending book to withstand interest rate increases
- 2010 FIFA World Cup™ partnerships & opportunities
- NCA bad debt impact provided against
- Co-operation agreements provide growth opportunities



banking





Traditional values. Innovative ideas.

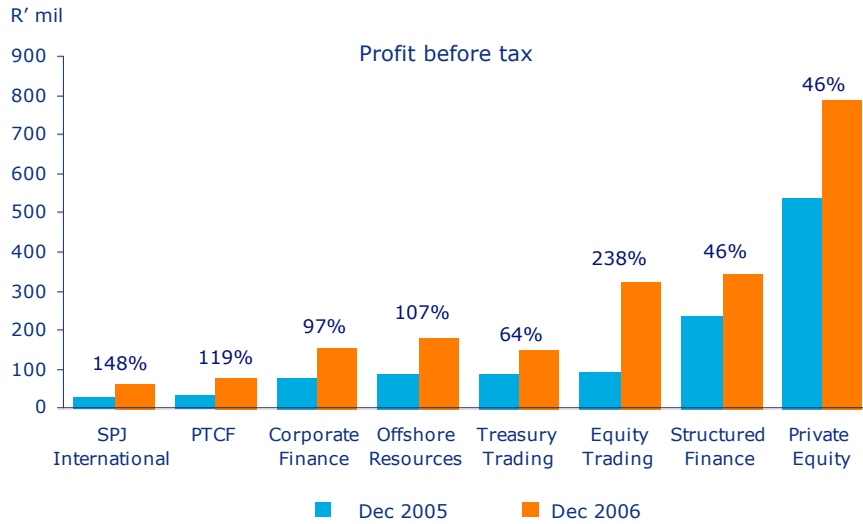


Successful growth strategy

	Dec '06	Dec '05	
Net profits before taxation (R 'mil)	2054	1174	↑ 75%
ROE (%)	40.9	35.4	
Cost to income (%)	39.1	44.7	



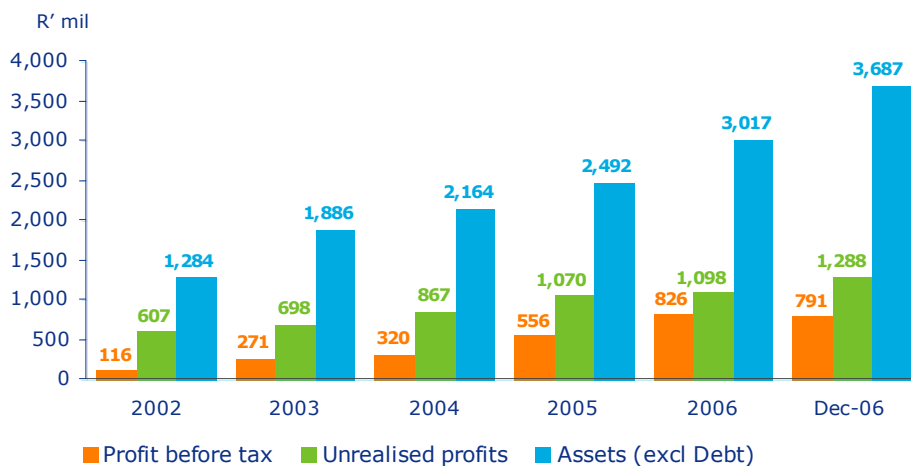
The whole portfolio delivered



banking



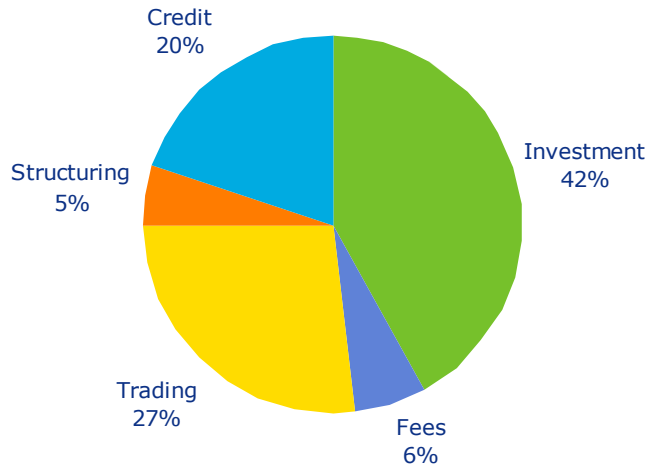
Investment in Private Equity continued



banking



Diverse earnings base



banking



Performance reflects strong franchise

	BEE	Strong equity and resources markets	Re-leveraging corporate SA
Private Equity	✓	✓	
Equity Trading		✓	
Corporate Finance	✓	✓	✓
Structured Finance	✓		✓
PTCF		✓	✓
Treasury Trading	✓		
SPJ international			
Offshore resources		✓	



banking



Portfolio underpins prospects

Investment banking is a reactive business where success is determined by your ability to react to an ever-changing environment

- Top team
 - PWC Peer review
- Favourable environment continues
 - Strong economic growth
 - BEE
 - Infrastructure spend
 - Leveraging of corporate South Africa



banking



WesBank

Put us to the test



banking

WesBank



Profits dampened by investments

Net profit before taxation (R 'mil)	Dec '06	Dec '05	
Local operations	776	687	↑ 13%
International operations	(65)	17	↓ >100%
Total	711	704	↑ 1%



banking

WesBank



Core business shows solid growth

	Dec '06	Dec '05	
Net profits before taxation (R'm)	776	687	↑ 13%
Non interest income (R'm)	679	463	↑ 47%
Advances growth (R'nb)	87.5	73.4	↑ 19%
Cost to income (%)	59.4	48.5	



banking

WesBank



Still growing and still efficient

- WesBank has doubled its account numbers in 3 ½ years
- Cost to income ratio has improved by 3%
- Good production growth in the corporate sector
- Continued market share growth



banking

WesBank



Absorbing start-up costs in Australia

- WorldMark is an established car care product supplier
 - Six-month turnover R160m and a profitable business
- MotorOne instalment finance operation
 - Still absorbing start up costs
 - Have signed a number of dealers so new business prospects improving
 - Production growing (R900m for the period)
 - Further scale required and expected to achieve profitability in the medium term



banking

WesBank



Turning around in the UK

- Acquired Carlyle Finance in June 2006, an existing retail and business asset finance operation
- Business currently underperforming from a marketing and efficiency perspective
- Major turnaround potential over short to medium term



banking

WesBank



Despite challenges some good opportunities

- Challenges
 - Manage arrear levels and collections activities
 - Manage the international operations into profitability in the short to medium term
 - National Credit Act
- But good opportunities
 - Corporate and government infrastructure development
 - Good partnership growth prospects
 - International expansion
 - Profitability in local subsidiary operations



banking

WesBank





How can we help you?



How can we help you?



How can we help you?



How can we help you?



banking



All subsidiaries performed

Net profit before taxation (R' mil)	Dec '06	Dec '05		
FNB Namibia	196	161	↑	22%
FNB Botswana	211	165	↑	28%
FNB Swaziland	30	19	↑	58%
FNB Lesotho	-	-		
FNB Africa	437	344	↑	27%



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Africa came through

- Overall profits up 27%
- ROE at 31%
- All the subsidiaries delivered
 - strong top line growth
 - sound cost control
- FNB Swaziland continued strong recovery
- FNB Lesotho profitable



banking



O U T
S U R A N C E



banking



Strong operational performance

	Dec '06	Dec '05	
Net profits before taxation (R' mil)	328	278	↑ 18%
Gross premiums (R' mil)	1368	1109	↑ 23%
Expense ratio (%)	15.2	16.1	
Claims and OUTbonus ratio (%)	57.8	57.4	



banking



Agenda

- Overview – Paul Harris
- Financial review – Johan Burger
- Operating review Banking Group – Sizwe Nxasana
- Operating review Momentum Group – EB Nieuwoudt
- Challenges and prospects – Paul Harris



integrated



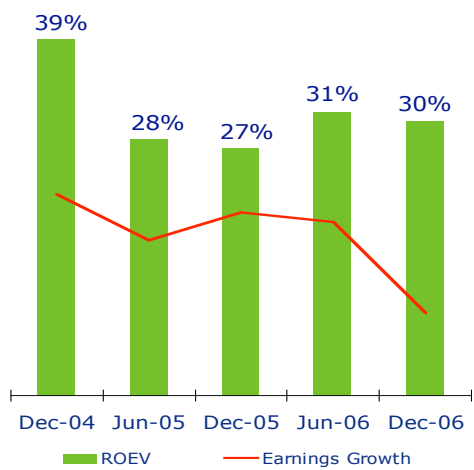


Momentum operational review

momentum

The Momentum Group story...

Consistently excellent ROEV



- Continued sales success
- Margin pressure
- Disappointing contribution from Asset Management
- Investment in new growth initiatives

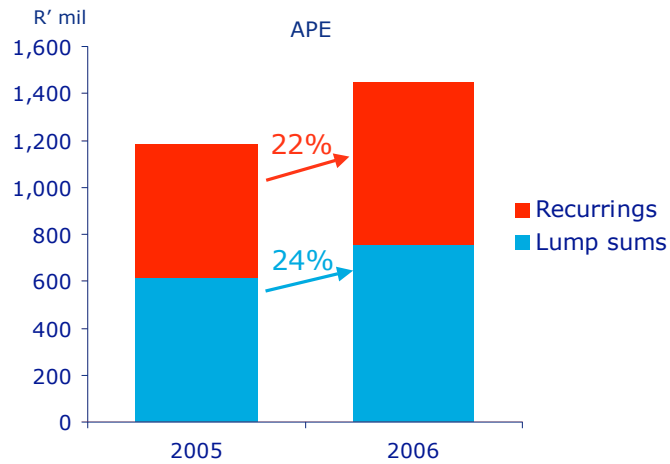


momentum

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Strong insurance new business volumes



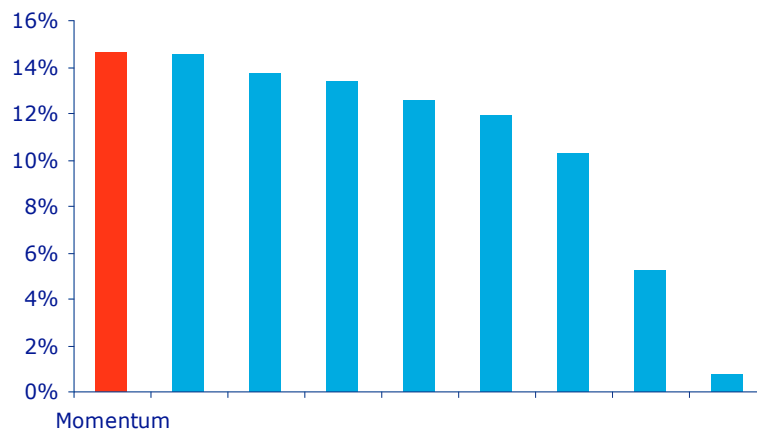
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Continued market share gains in investment flows

Market share inflows - December 2006



December 2006 LISPA statistics



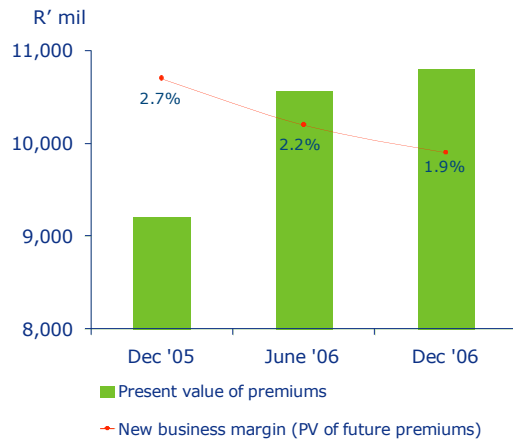
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Sales success but margin pressure

- Improved customer value proposition
- Change in business mix
- Distribution diversification
- Statement of intent



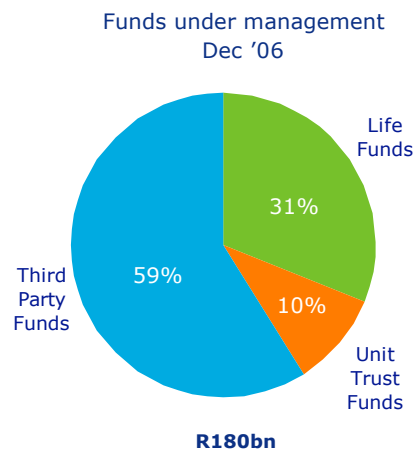
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Disappointing contribution from local asset management

- Ordinary investment performance
- Lack of performance fees
- Fund disinvestments
- Negative impact on earnings



momentum

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Enhancing the asset management proposition

- Streamlining international offering
- Globalisation of fixed income
- Hedge fund offering
- African opportunities
- Optimise synergies between Momentum and RMBAM

Focus on investment performance



momentum

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Investment in growth initiatives

- Distribution diversification
 - Bancassurance
 - FNB brokers
 - Agency
- Momentum Short-Term insurance
 - Strong premium growth and improving operating result since inception
- Health operations in Africa
 - Exciting pipeline



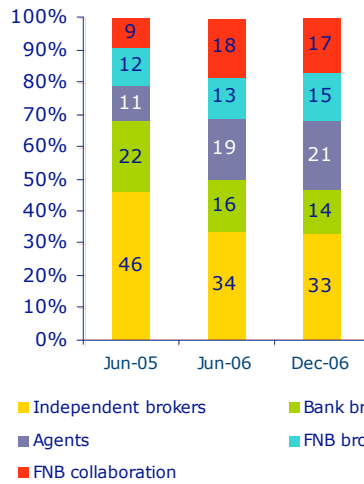
momentum

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Distribution effectively diversified

Retail recurring premiums



- Bancassurance significant
- FNB Brokers now the largest bank broker channel
- Improved contribution from agency force



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Investment in growth initiatives

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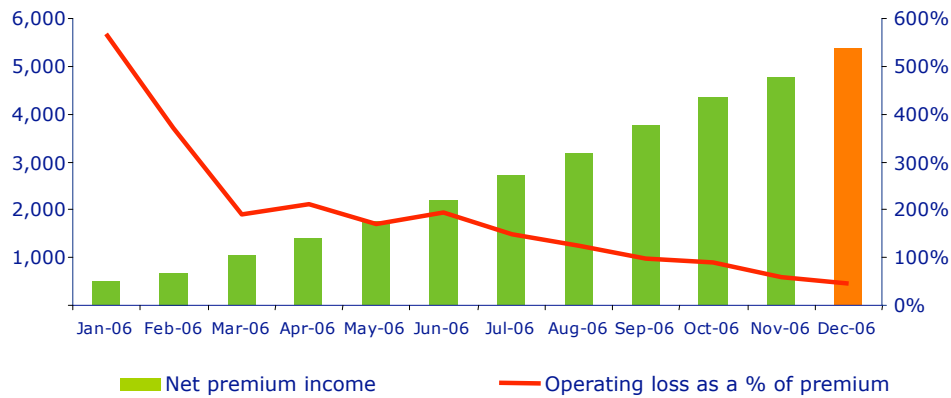


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Momentum Short-Term Insurance in line with expectations



Become cash-flow positive by February 2008



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Investment in growth initiatives

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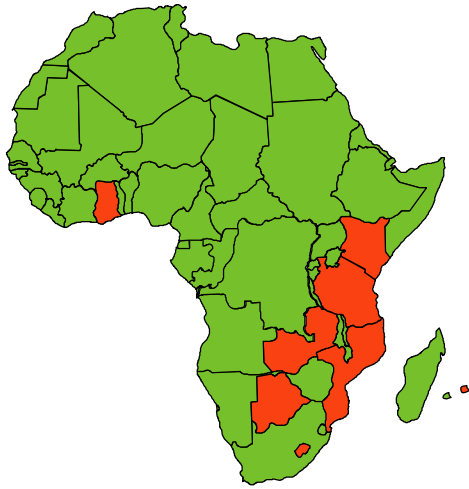


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Exciting pipeline in Africa



- Footprint in 8 countries (excluding SA)
- Demand for integrated group health products
- Optimistic about government tenders



momentum

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integrated





Challenges & prospects



FIRSTRAND

Challenges







- Competition Commission and regulation
- Transformation
- Search for greater cost efficiency
- Funding the growth
- Focus on improving ROE



integrated



Well positioned diversified portfolio

	New Black consumer	Re-leverage Corporate SA	BEE	New Markets
 FNB <small>First National Bank</small> <i>How can we help you?</i>	✓	✓	✓	✓
 RAND MERCHANT BANK <small>1824</small>		✓	✓	✓
 WesBank <small>A division of FirstRand Bank Ltd</small>	✓	✓		✓
 momentum	✓			✓
 OUT SURANCE	✓			✓
 Discovery	✓			✓

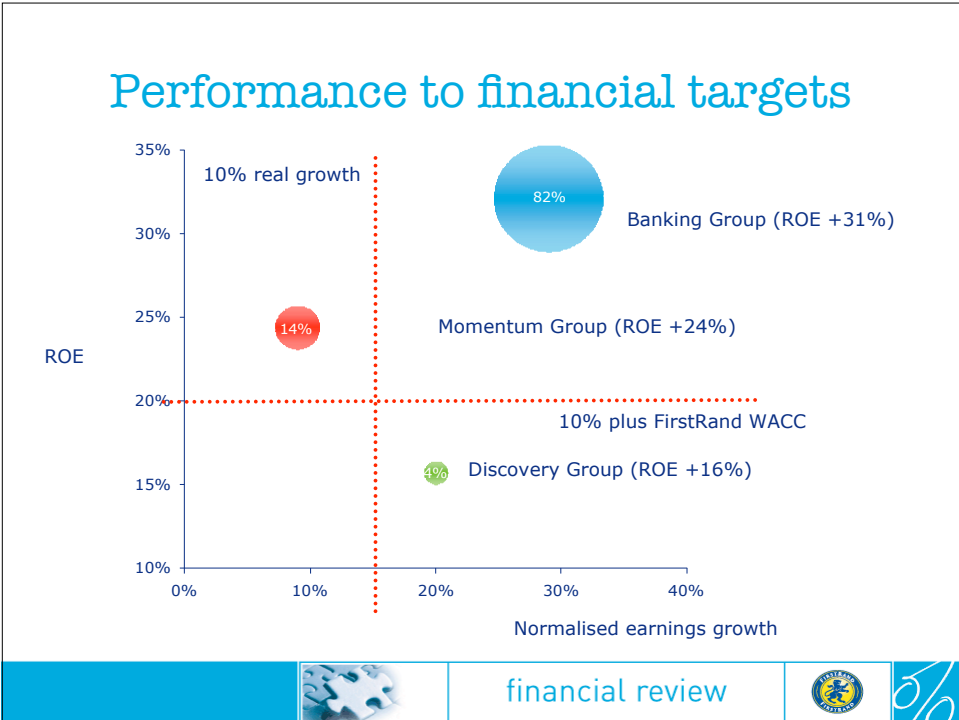


In summary

Investing in future growth
 +
 A well diversified portfolio
 +
 Great franchises
 +
 Great team

Excellent results





Normalised vs Headline

R 'mil	Dec '06	Dec '05	%
Banking group headline earnings	4 321	3 364	28
Adjusted for:	431	316	
Private equity realisations	308	294	
IFRS 2: Share based payments	123	-	
Inter-divisional transfer	-	22	
Banking group normalised headline earnings	4 752	3 680	29



financial review



Conservative coverage

6 monthly contribution as a % of advances

	1 st 6 months (6 month average)	2 nd 6 months (6 month average)	Total
NPL as % of advances	1.42	1.49	1.49
Provisions as % of average advances*	0.61	0.73	0.68
- Portfolio (%)	0.11	0.11	0.11
- Specific (%)	0.50	0.62	0.57
Coverage ratio (%)	86	82	82
Net coverage ratio (%)	156	154	154

* Excluding fair value revaluations in RMB.



financial review



Banking group portfolio quality remains robust

Total

R 'mil	For the six months ended		
	Dec '06	June '06	Dec '05
Gross advances	332 344	297 162	253 167
NPL	4 955	4 211	3 357
I/s charge	1 151	835	576
*Bad debt (%)	0.73	0.61	0.48

* Calculated as a percentage of average advances for six months

FR rating moved from FR41 to FR43 over the past six months



financial review



Banking group portfolio quality remains robust

Retail

R 'mil	For the six months ended		
	Dec '06	June '06	Dec '05
Gross advances	125 701	112 058	95 552
NPL	2 238	1 683	1 119
NPL %	1.8	1.5	1.2
I/s charge	581	444	232
*Bad debt %	0.98	0.86	0.53

* Calculated as a percentage of average advances for six months

Higher provisions in all retail portfolios



financial review



Banking group portfolio quality remains robust

Retail continued

R 'mil	Dec '06	June '06	Dec '05
<u>Home Loans</u>	%	%	%
- Arrears	7.72	6.60	5.42
- NPL	1.0	0.8	0.7
- Loan To Book Value	77.3	77.7	77.8
- Loan to Market Value	56.6	53.9	50.3
<u>Credit Card</u>			
- Arrears (including special arrangements)	9.54	10.22	10.49
- NPL	6.6	5.5	4.4



financial review



Banking group portfolio quality remains robust

Commercial

R 'mil	For the six months ended		
	Dec '06	June '06	Dec '05
Gross advances	18 857	17 276	14 836
NPL	471	415	424
NPL %	2.5	2.4	2.9
I/s charge	60	35	5
*Bad debt %	0.66	0.43	0.07

* Calculated as a percentage of average advances for the six months

Increased provisions due to NPL increase and portfolio provision charge



financial review



Banking group portfolio quality remains robust

WesBank

R 'mil	For the six months ended		
	Dec '06	June '06	Dec '05
** Gross advances	93 120	81 330	72 314
NPL	1 149	945	710
NPL %	1.2	1.2	1.0
I/s charge	452	411	222
*Bad debt %	1.04	1.07	0.65

* Calculated as a percentage of average advances for the six months

** Includes securitisation advances

Increased NPL and arrears since December 2005



financial review



Banking group portfolio quality remains robust

Corporate

R 'mil	For the six months ended		
	Dec '06	June '06	Dec '05
Gross advances	78 195	68 775	54 670
NPL	725	944	770
NPL %	0.9	1.4	1.4
I/s charge	(24)	13	-
*Bad debt %	(0.07)	0.04	0.00

* Calculated as a percentage of average advances for the six months

52% of the portfolio is investment grade - based on international scale ratings



financial review



Key income statement credit impairment ratios by segment

Percentage of average advances

	Dec '06			Dec '05		
	Portfolio %	Specific %	Total %	Portfolio %	Specific %	Total %
FNB	0.20	0.63	0.83	0.08	0.34	0.42
WesBank	(0.02)	1.06	1.04	0.04	0.61	0.65
RMB*	0.00	0.00	0.00	0.00	0.00	0.00
Africa	0.37	0.52	0.89	0.00	0.79	0.79
Total	0.11	0.62	0.73	0.11	0.37	0.48

* Primarily fair value advances with fair value changes offset against the asset values



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Key income statement credit impairment ratios by product

Percentage of average advances

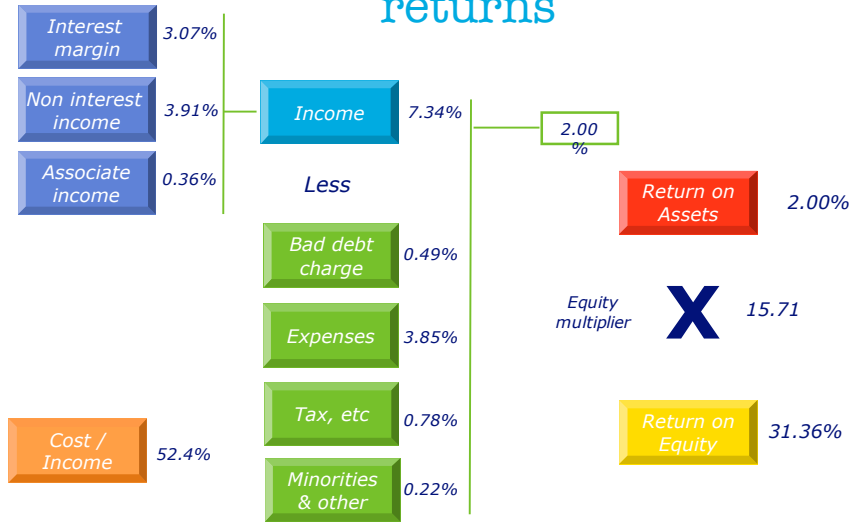
	Dec '06			Dec '05		
	Portfolio %	Specific %	Total %	Portfolio %	Specific %	Total %
FNB	0.20	0.63	0.83	0.08	0.34	0.42
- HomeLoans	0.04	0.33	0.37	(0.01)	0.14	0.13
- Card	0.18	4.41	4.59	1.09	2.42	3.51
- Wealth	0.04	0.21	0.25	0.02	0.04	0.06
- Personal bank	0.57	3.48	4.05	0.10	2.19	2.29
- Other retail	3.70	4.53	8.23	0.63	3.26	3.89
- Commercial	0.31	0.35	0.66	0.00	0.07	0.07
- Corporate	0.47	(0.87)	(0.40)	0.00	0.00	0.00



financial review



The drivers of bank earnings and returns



FirstRand Du Pont analysis - Normalised income / Average interest bearing advances



financial review



Financial review annexure

momentum

Headline earnings analysis

R'm	Dec '06	Dec '05	%
Momentum group headline earnings	652	652	-
Adjusted for:			
- IFRS2: Share based payments	18	8	
- Listed property adjustments	129	66	
- National treasury settlement	-	27	
Momentum normalised earnings	799	731	9



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