

KUMBA IRON ORE LIMITED

**RE-IMAGINING
MINING
TO IMPROVE
PEOPLE'S LIVES**

2019 Annual Results, 18 February 2020



Disclaimer

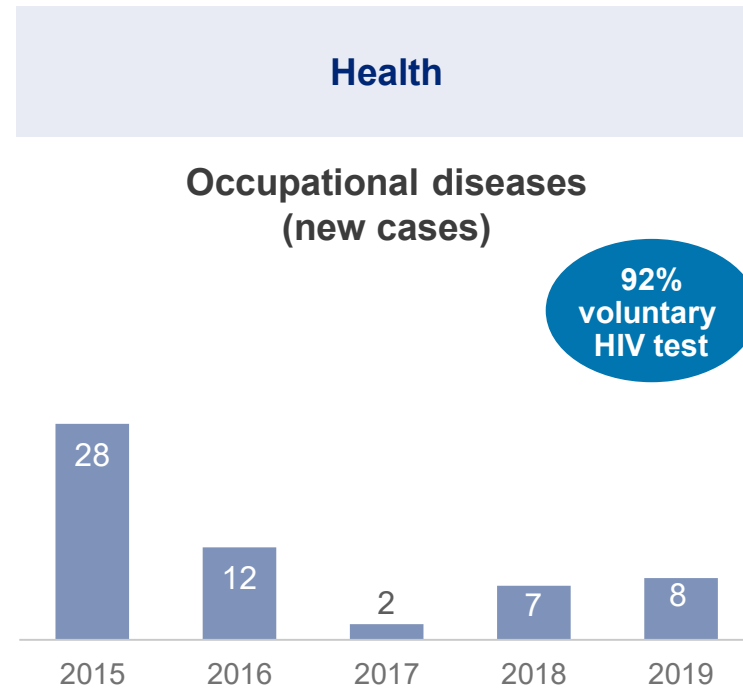
Certain statements made in this presentation constitute forward-looking statements. Forward-looking statements are typically identified by the use of forward-looking terminology such as 'believes', 'expects', 'may', 'will', 'could', 'should', 'intends', 'estimates', 'plans', 'assumes' or 'anticipates' or the negative thereof or other variations thereon or comparable terminology, or by discussions of, e.g. future plans, present or future events, or strategy that involve risks and uncertainties. Such forward-looking statements are subject to a number of risks and uncertainties, many of which are beyond the company's control and all of which are based on the company's current beliefs and expectations about future events. Such statements are based on current expectations and, by their nature, are subject to a number of risks and uncertainties that could cause actual results and performance to differ materially from any expected future results or performance, expressed or implied, by the forward-looking statement. No assurance can be given that such future results will be achieved; actual events or results may differ materially as a result of risks and uncertainties facing the company and its subsidiaries. The forward-looking statements contained in this presentation speak only as of the date of this presentation and the company undertakes no duty to, and will not necessarily, update any of them in light of new information or future events, except to the extent required by applicable law or regulation.

The conversion of Mineral Resource to Ore Reserves is dependent on the approval of pre-feasibility and feasibility studies by the relevant Kumba and Anglo American Investment Committees. Any exclusive Mineral Resources quoted in this presentation, currently under investigation for conversion to Ore Reserves is based on Kumba's current interpretation of its potential prior to the completion and approval of the required studies. Only Measured and Indicated Mineral Resources can be converted to Ore Reserves. The Mineral Resources being considered for potential conversion to Ore Reserves includes a material amount of Inferred Resource. Due to the uncertainty that may be attached to some Inferred Mineral Resource, it cannot be assumed that all or part of the Inferred Mineral Resource will necessarily be upgraded to an Indicated or Measured Resource after continued infill drilling. Please refer to the 2019 Mineral Resource and Ore Reserve statement for further information. (<https://www.angloamericankumba.com/investors/annual-reporting.aspx>)

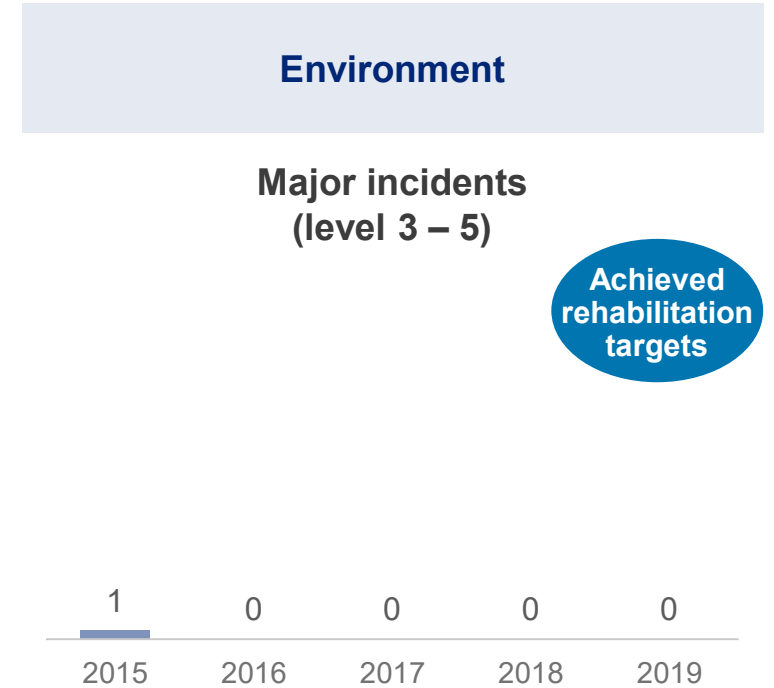
Safety and sustainability is our core value



- Elimination of fatalities framework
- Technology enabling improved safety
- Leading indicator drives proactive safety management



- Focused on reducing exposure to occupational hazards
- Wellness and disease management



- Enhanced environmental management leading to improved performance
- Increased awareness and monitoring

Continuing to deliver exceptional shareholder value

Favourable export demand
and higher realised price

Export sales

➔ **40Mt**

FY18: 40Mt

Average realised FOB price

⬆️ **US\$97.4/t**

FY18: US\$72.1/t

Strong EBITDA growth
and cash generation

EBITDA

⬆️ **R33.4bn**

FY18: R20.6bn

Attributable free cash flow

⬆️ **R17.1bn**

FY18: R7.8bn

Exceptional returns

ROCE

⬆️ **83%**

FY18: 49%

DPS

⬆️ **R46.78**

FY18: R30.24

Delivering value through margin enhancement and life extension

Enhanced EBITDA margin

↑ **52%**

FY18: 45%

Improved operational efficiency

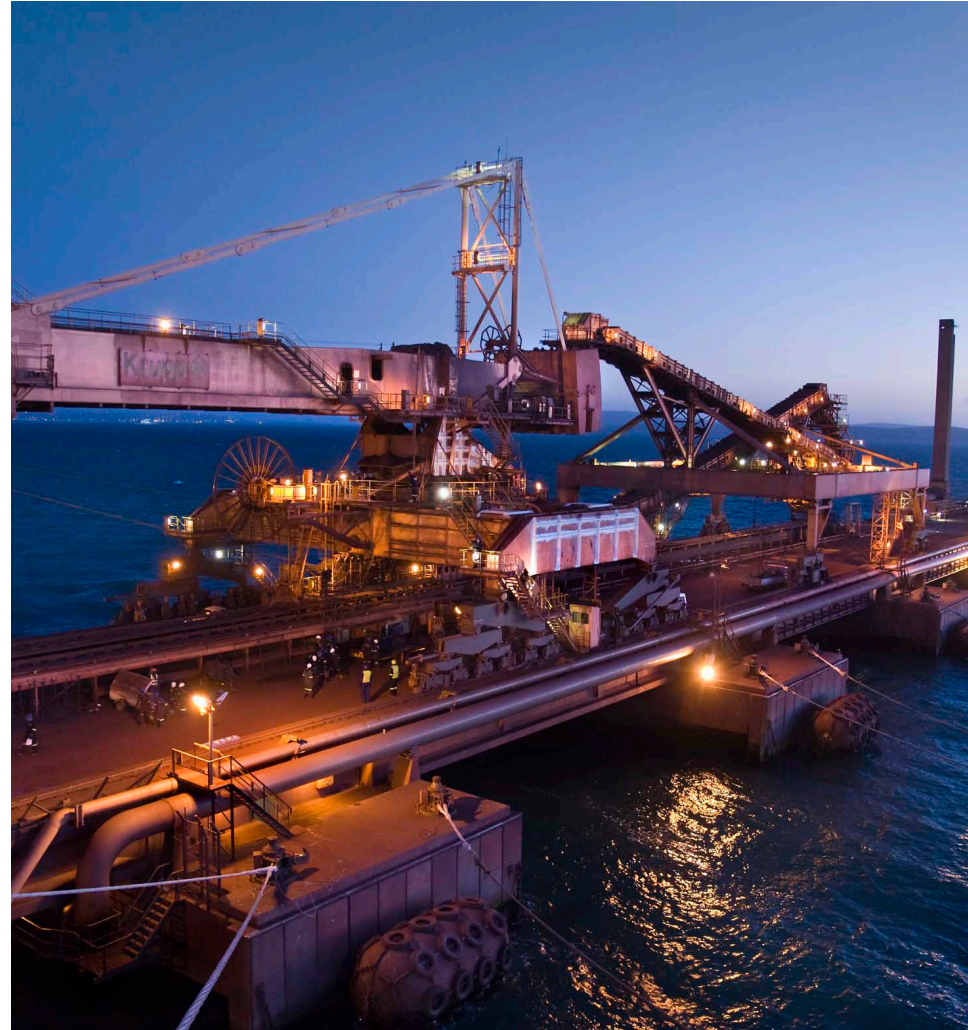
↑ **68%**

FY18: 65%

Delivering cost savings

↑ **R920m**

FY18: ~R1bn | To date: R1.9bn



↑ **Kolomela pit optimisation:**
LoM strip ratio reduced to 3.8

— **Sishen UHDMS**
Feasibility completed H2 2020e
Implemented by H1 2023e

↑ **Exploration drill programmes**

- 2 new prospective targets
- Ploegfontein: 65% completed
- Heuningkranz: 90% completed

Zandriverspoort

- Expiry of prospecting right in Limpopo
- Strategic focus in Northern Cape

Creating shared value and improving people's lives

Delivering shareholder returns

R15.1bn

Owners of Kumba (FY18: R9.7bn)

R4.7bn

Empowerment partners (FY18: R3bn)

Contributing to South Africa

R7.8bn

Income tax (FY18: R4.1bn)

R2.6bn

Mineral royalty (FY18: R983m)

Rewarding employee talent

R5.0bn

Salaries and benefits (FY18: R4.6bn)

Supporting local businesses

R13.9bn

BEE business suppliers (FY18: R11.8bn)

R2.4bn

Host community suppliers (FY18: R1.4bn)

Building communities

R171m

Direct social investment (FY18: R124m)



MARKETING AND OPERATIONAL OVERVIEW

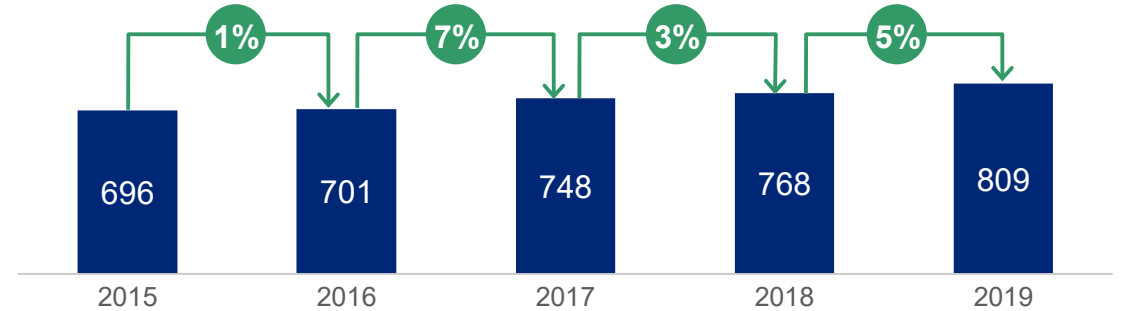


Unexpectedly strong Chinese demand coincided with supply disruptions

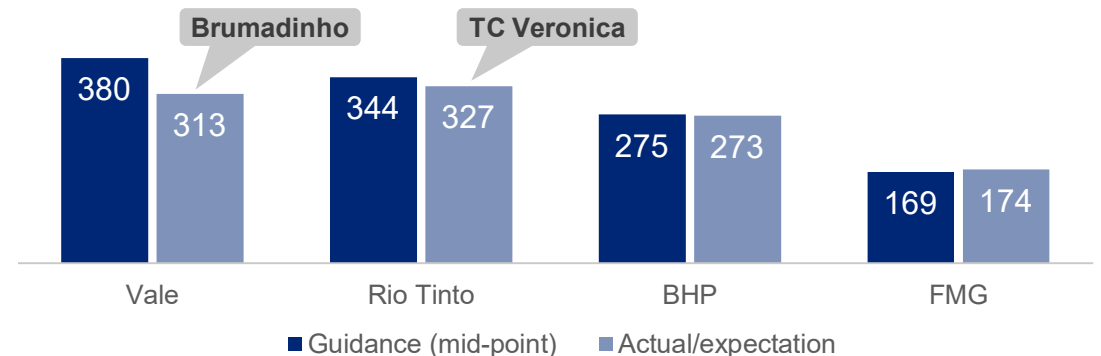
Platts IODEX average (US\$/dmt)



China pig iron production¹ (Mt)



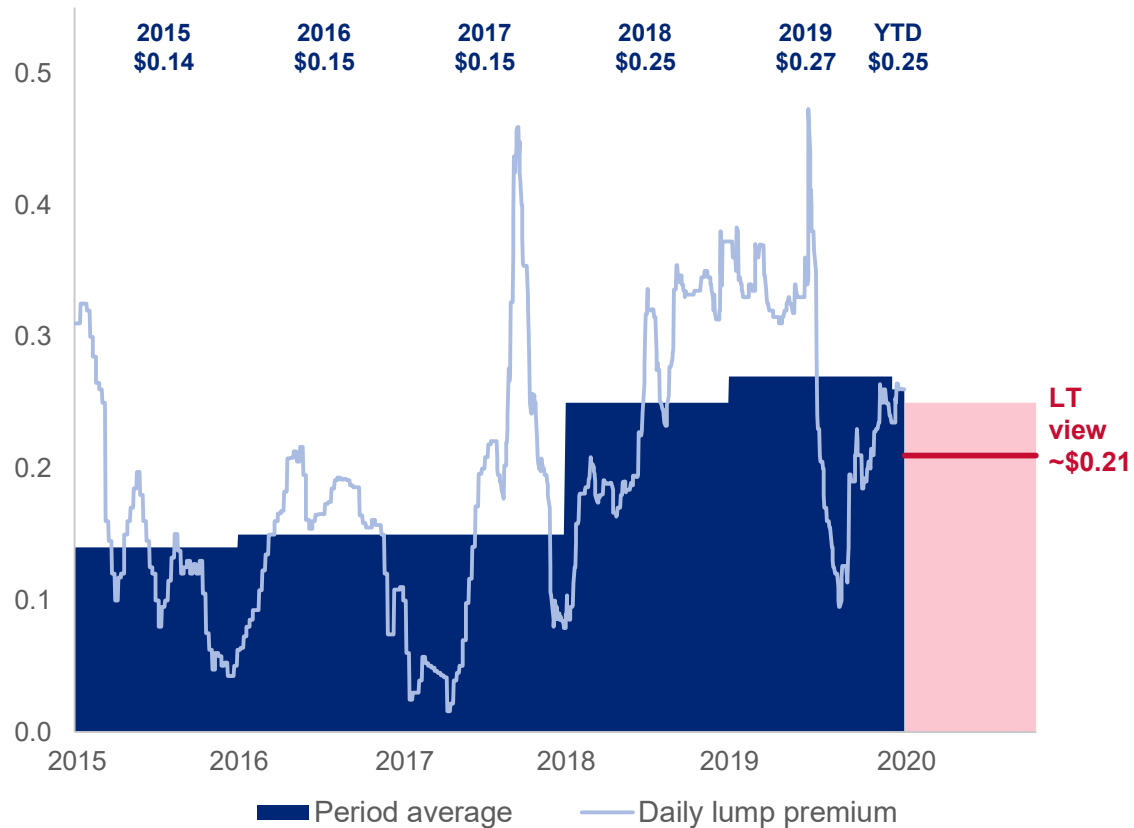
Big 4 miners iron ore shipments, actual vs guidance² (2019 Wet Mt)



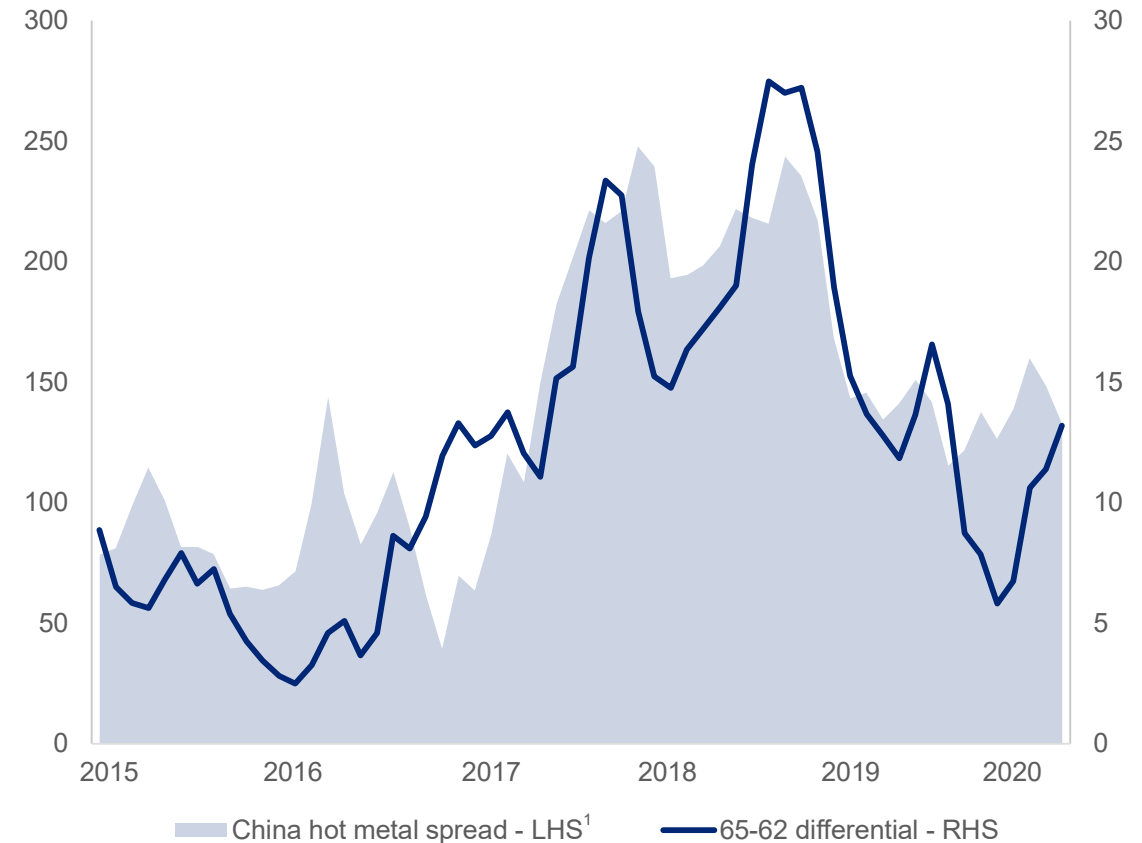
Source: Platts, Company reports
 1. World Steel Association (WSA)
 2. Early 2019 company guidance

Premia underpinned by 'flight to quality', but limited by mill margins

Platts lump premium
(US\$/dmTU)



High grade premium and mill margins
(Monthly average, US\$/dmt)



Source: Platts, Mysteel

1. Hot metal spread = Tangshan billet price/1.13 - (1.6x62%Fe)-(0.72xPLV Shanxi CFR China)

Greater reliance on seaborne ore as mills move to the coast

Seaborne iron ore demand will rise as mills shift to coastal provinces...



Shifting steel making capacity to coastal regions to gain market access



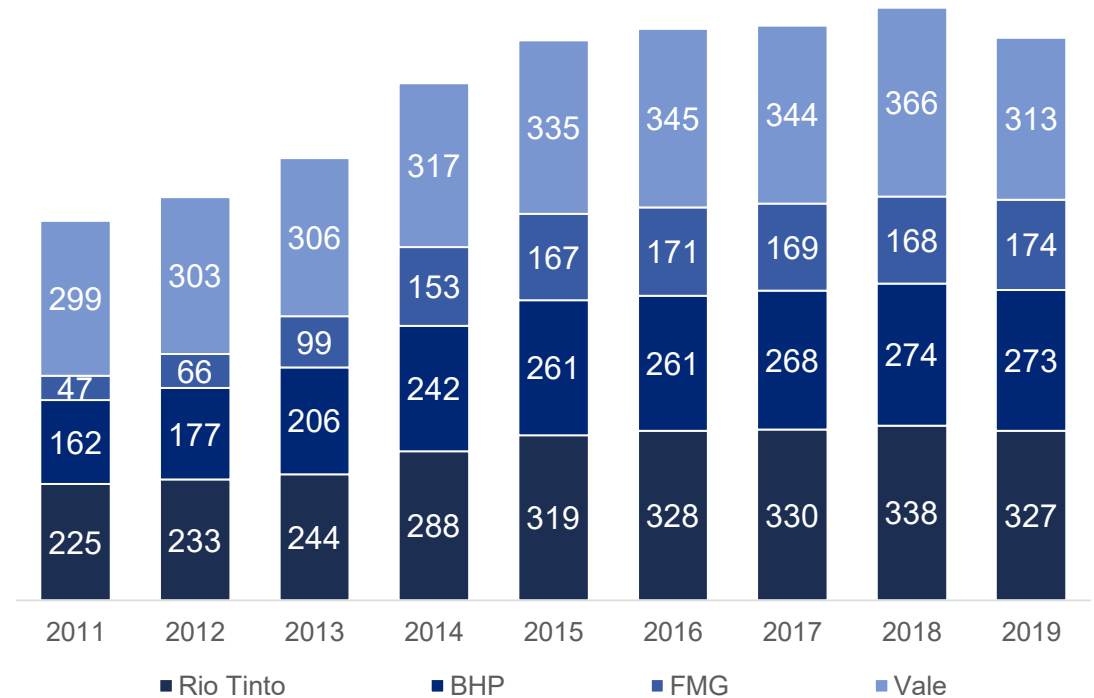
Meet environmental agenda to reduce emissions through cleaner, larger blast furnaces, with higher quality raw materials



Moving away from populated provinces

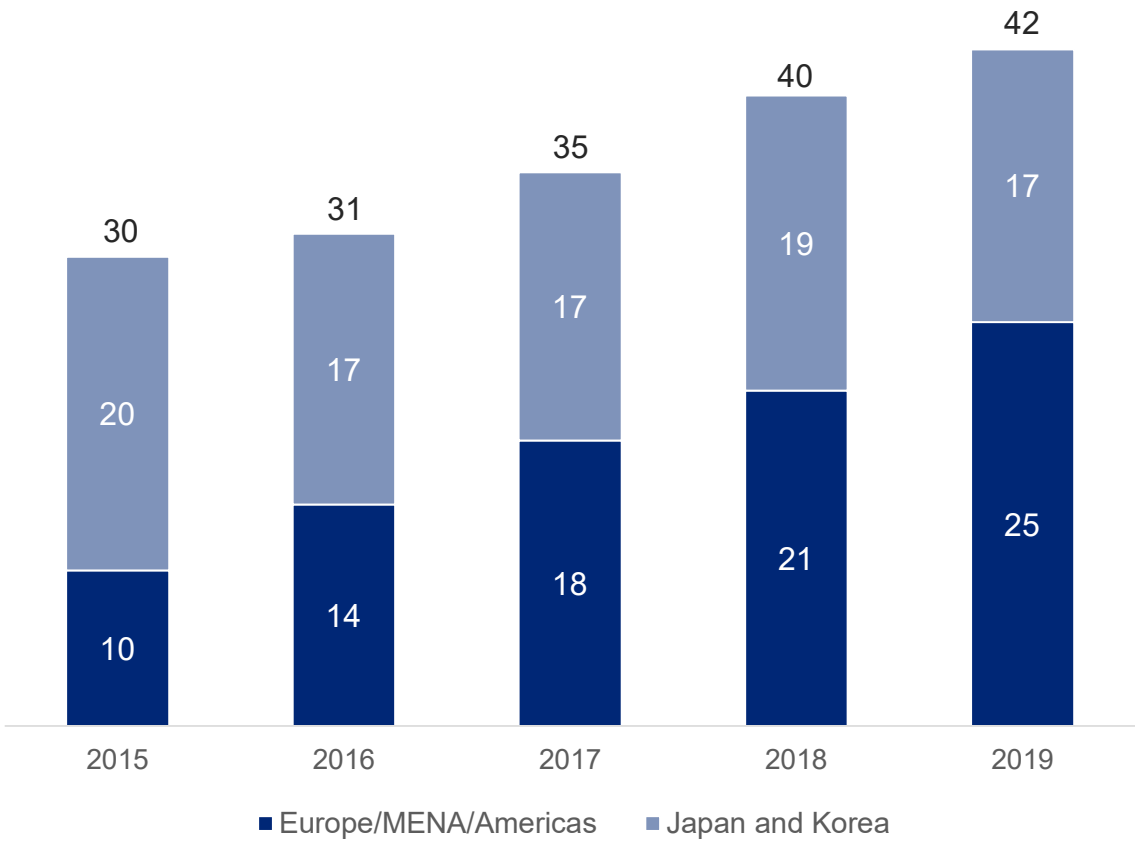
...but seaborne iron ore supply growth from the big 4 is tapering off

Big 4 miners iron ore shipments (Wet Mt)

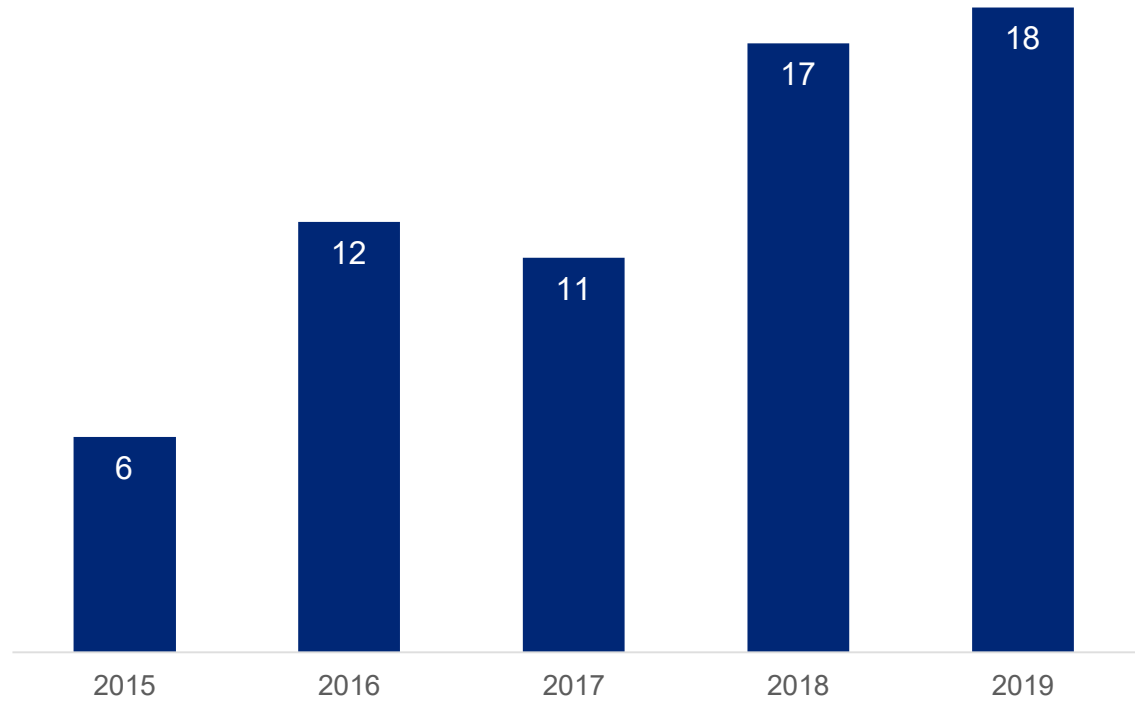


Diversified customer portfolio results in higher premia

Traditional market share in Kumba's total sales (%)



Price premium over Platts 62 FOB (US\$/dmt)



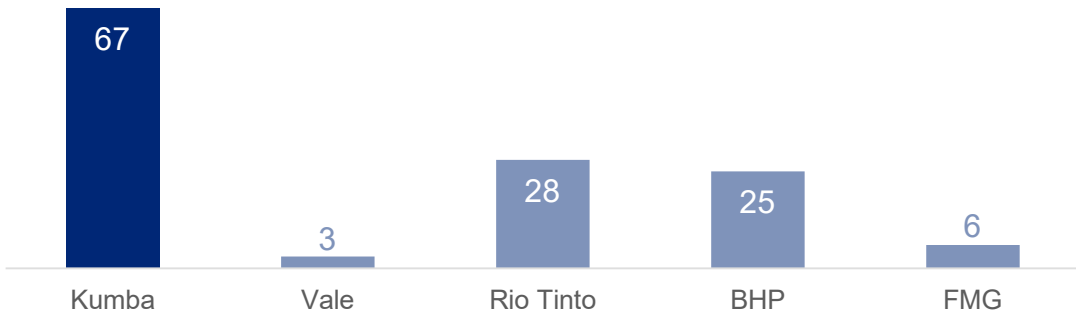
Source: Iron Ore Marketing

Our quality is our competitive advantage

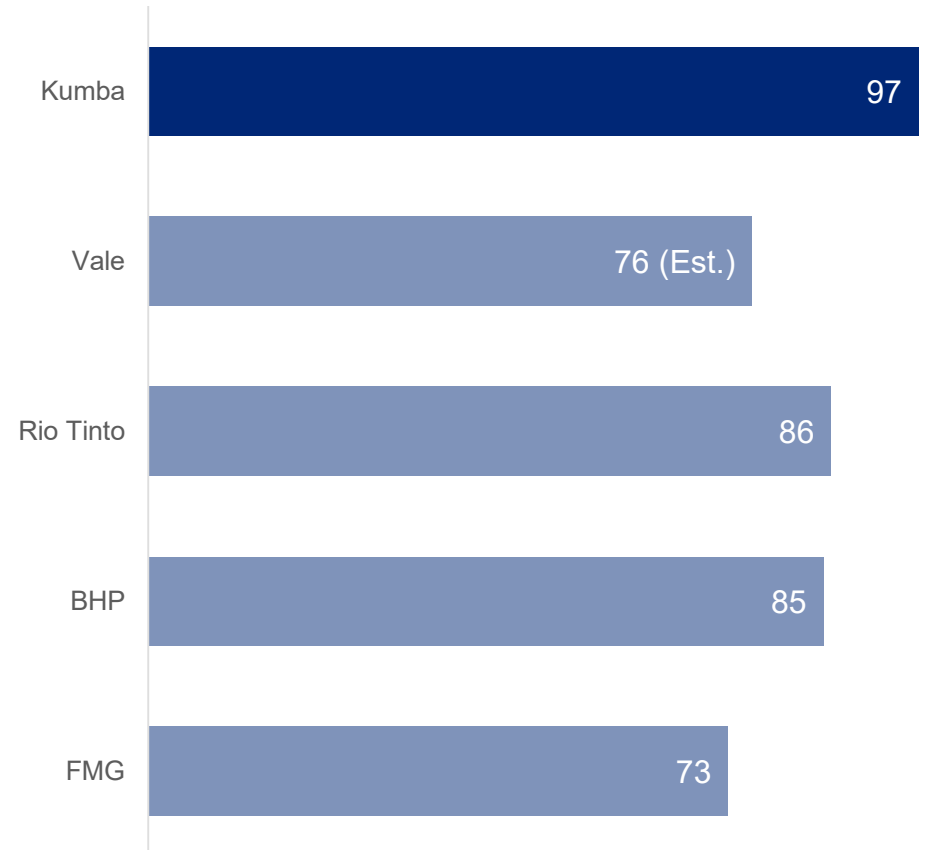
2019 average Fe content comparison (%)



2019 lump:fine ratio comparison (%)



2019 realised price comparison US\$/dmt, FOB



Sishen – challenging start to the year, recovery demonstrated in H2

Total waste mined

– **181.1Mt**

FY18: 182Mt

Total production volumes

– **29.2Mt**

FY18: 29.2Mt

Reduced LTIs

↓ **14%**

FY19: 12 (FY18: 14)

Competitive Fe quality

– **64.3%**

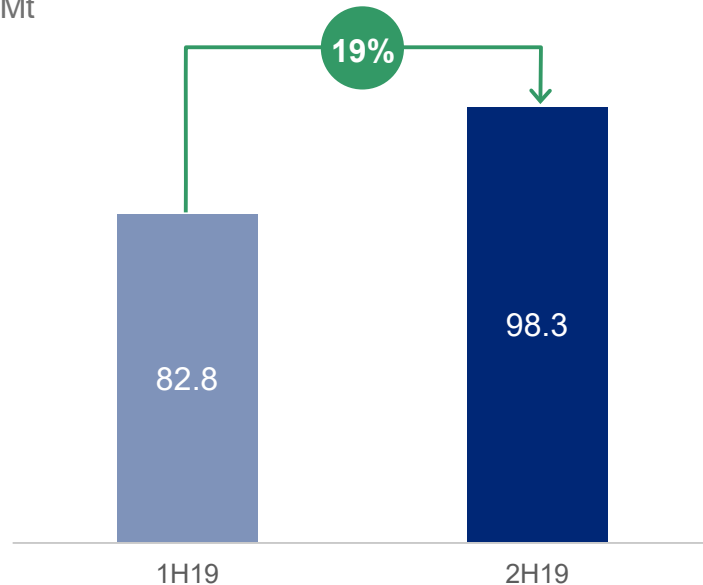
FY18: 64.6%

Lump:Fine ratio

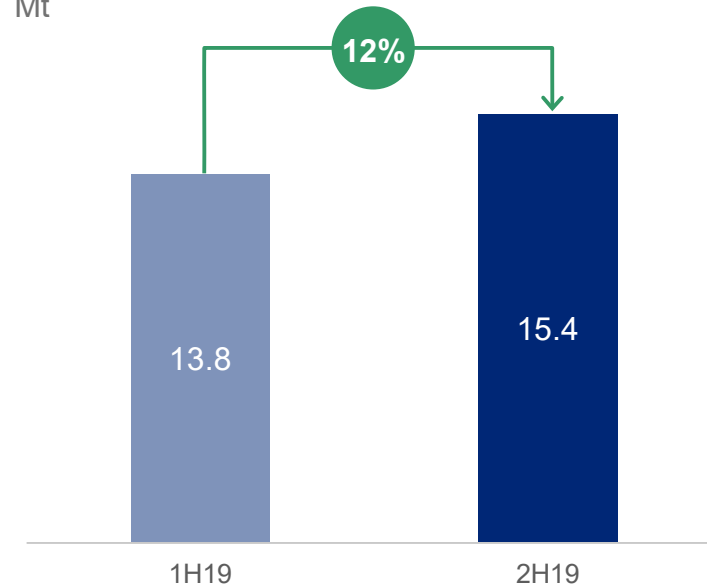
– **71.4%**

FY18: 71.8%

Mt



Mt



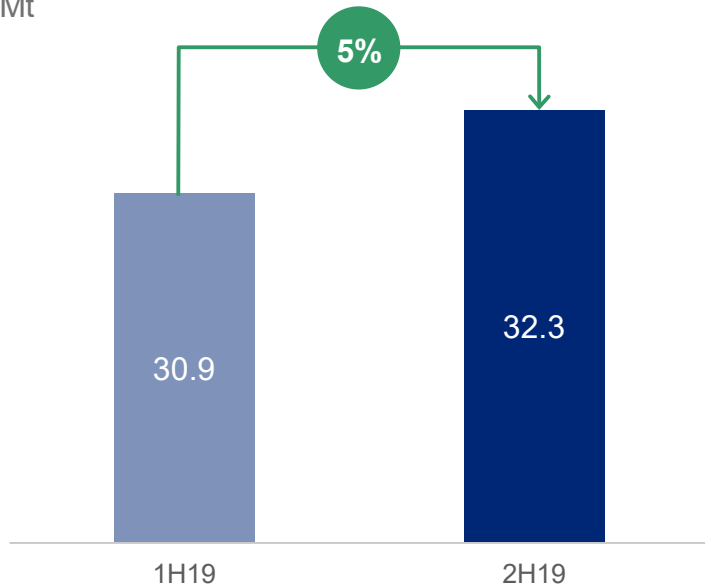
Kolomela – solid mining performance, lower production due to DMS upgrade

Total waste mined

↑ **63.2Mt**

FY18: 56Mt

Mt

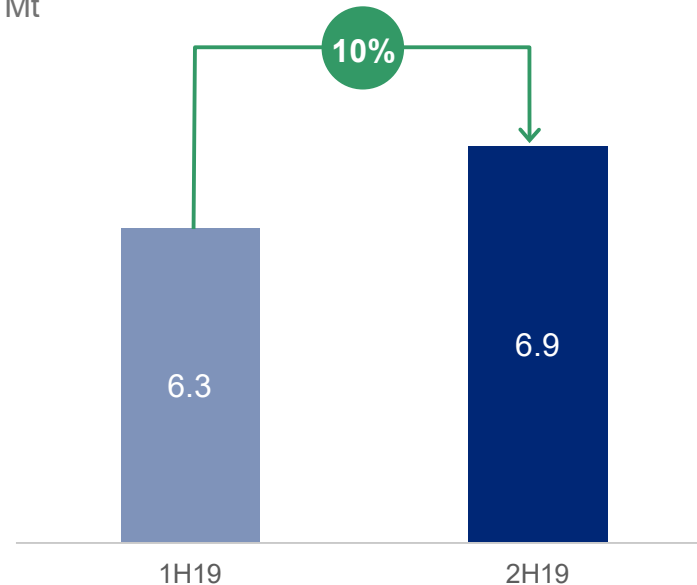


Total production volumes

↓ **13.2Mt**

FY18: 13.9Mt

Mt



Reduced LTIs

↓ **40%**

FY19: 3 (FY18: 5)

Competitive Fe quality

⊖ **64.1%**

FY18: 64.3%

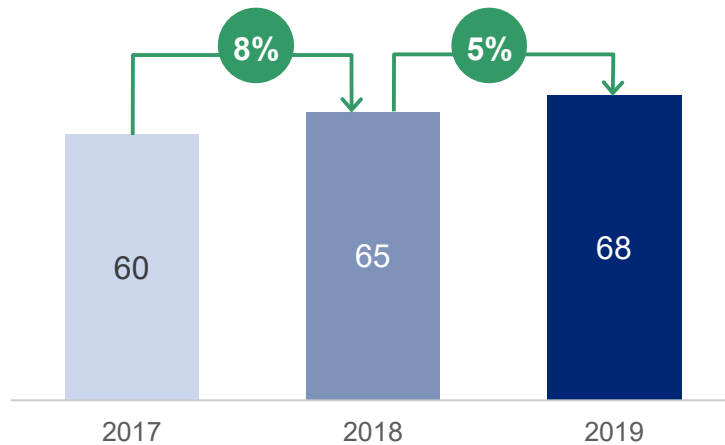
Lump:Fine ratio

⊖ **58.1%**

FY18: 58.7%

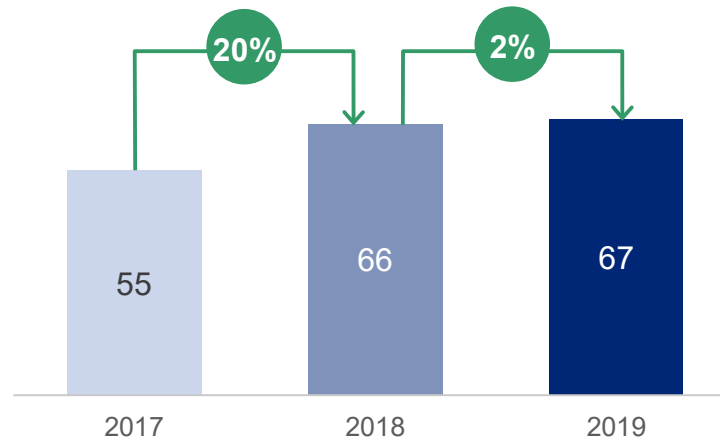
Operational efficiency – focused on improving equipment reliability

Sishen Owner Fleet OEE (%)



- Solid 2800 shovel performance
- Improved 960¹ truck payload
- Offset by maintenance on 4100¹ shovels

Kolomela Owner Fleet OEE (%)



- Increased 730² truck DOH by 1.5hrs
- Improved 730² truck payload
- Offset by maintenance on 996² shovels

P101 initiatives

- Targeting P101 benchmark efficiency
- Double-sided loading to improve tempo
- Payload, DOH and truck speed optimisation
- In-pit dumping, shorter haul distances
- Optimised shift system

1. Sishen: P101 - 4100 shovels; 960 trucks

2. Kolomela: P101 - 996 shovels; 730 trucks

Rail performance significantly improved, while total sales reflects lower domestic offtake

Railed to port

↑ **42Mt**

FY18: 40.6Mt

Finished product inventory

↑ **6.4Mt**

FY18: 5.3Mt



Export sales

− **40Mt**

FY18: 40Mt

Domestic sales

↓ **2.2Mt**

FY18: 3.3Mt

Total sales

↓ **42.2Mt**

FY18: 43.3Mt

FINANCIAL OVERVIEW



Enhancing shareholder returns

Margin enhancement

↑ Average realised FOB price FY18 **US\$97/t**
US\$72/t

↑ EBITDA margin FY18 **52%**
45%

Financial discipline

↑ Cost savings FY19 target **R920m**
R700m

↑ Break-even price FY18 **US\$45/t**
US\$41/t

Sustainable returns

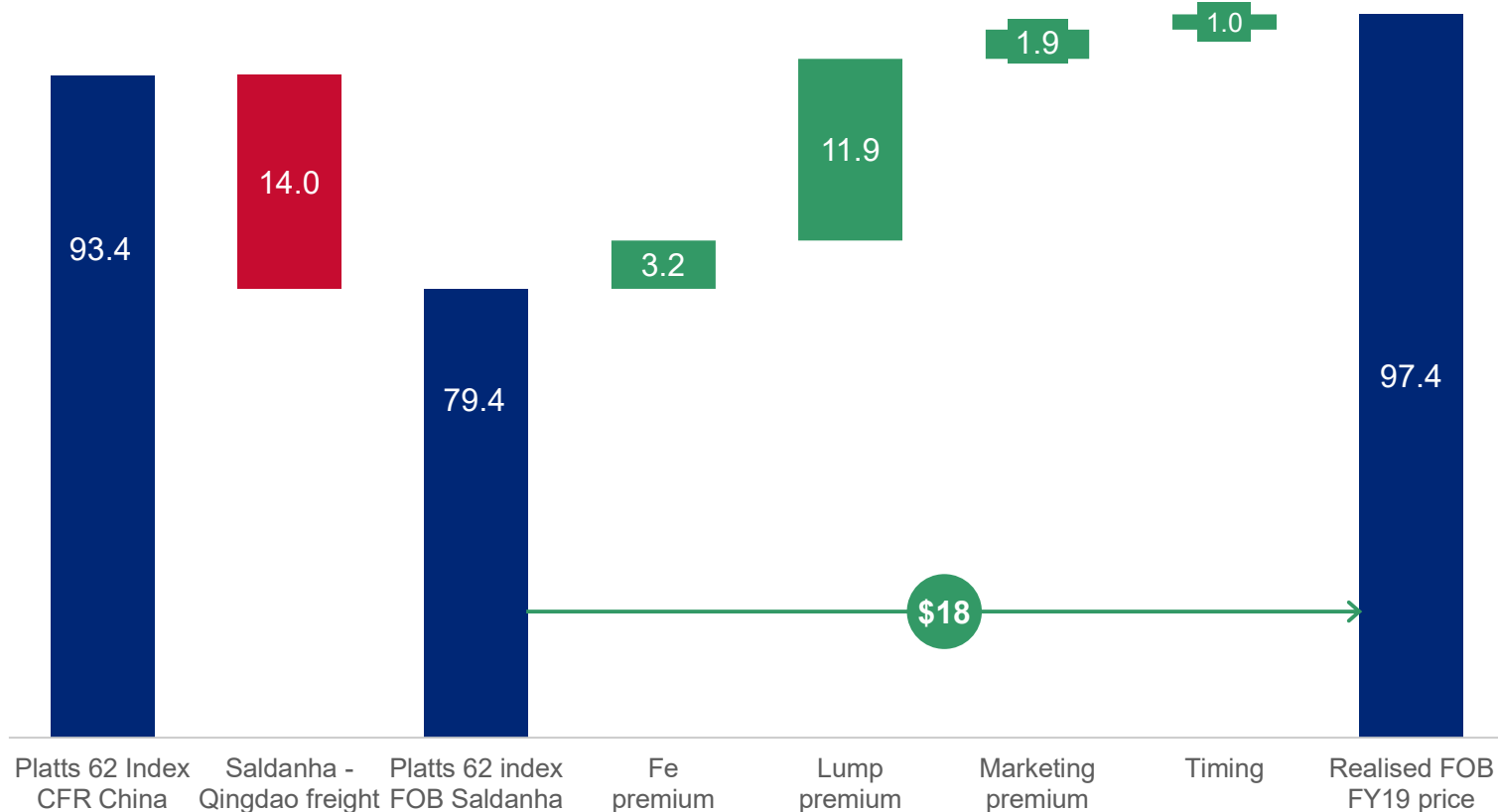
↑ HEPS FY18 **R50.88**
R30.28

↑ DPS FY18 **R46.78**
R30.24



Price premia reflect continued focus on quality and diversification

Kumba FY19 realised FOB price (US\$/dmt)

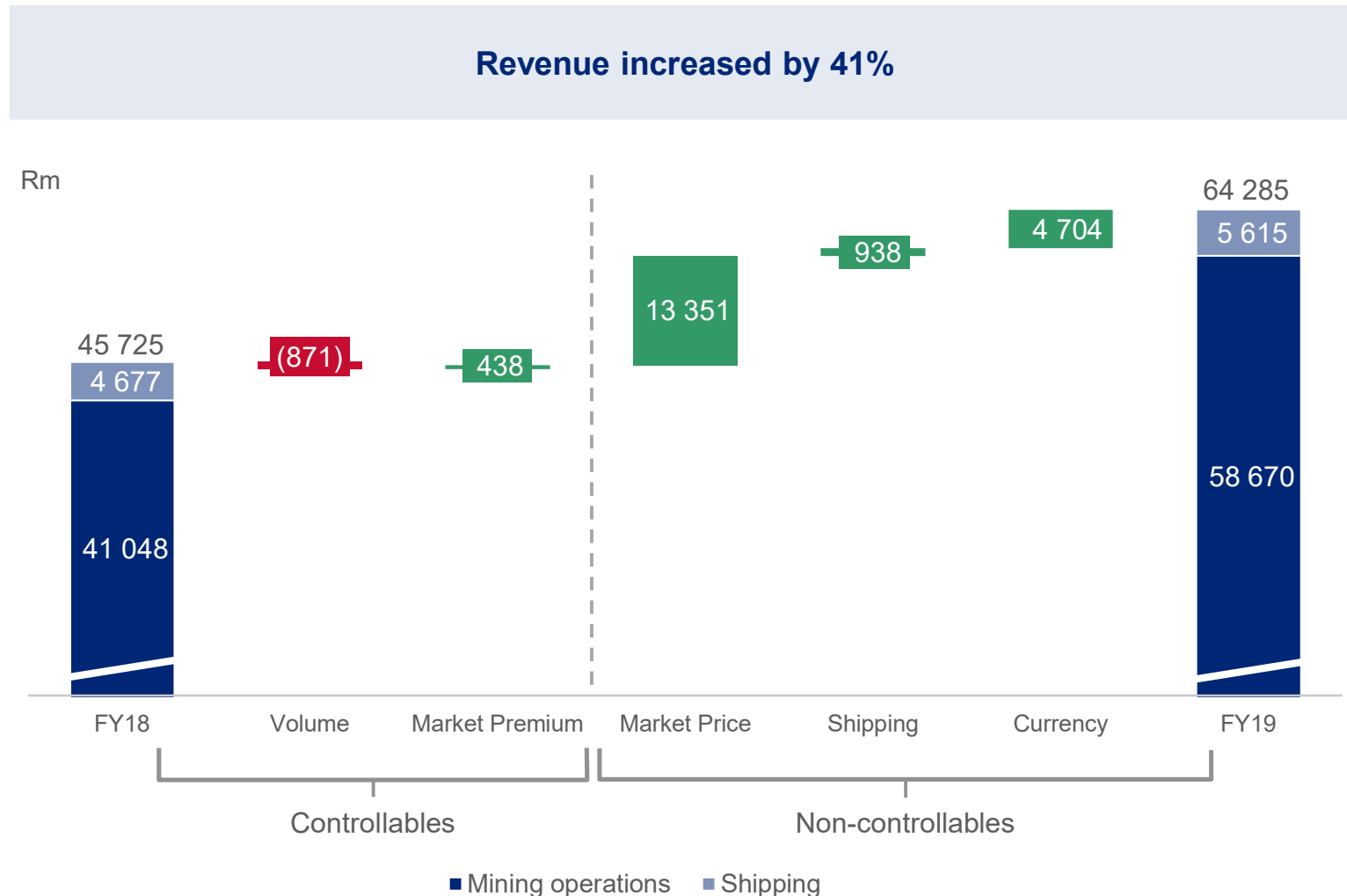


Price drivers

Average market prices:

- P62 Index CFR China price +34% average: US\$93/dmt
- Fe premium: average: ~US\$1.5 per 1% Fe
- Lump premium: average: US\$0.27/dmtu (US\$17/dmt) vs. US\$0.25/dmtu in 2018
- Marketing: P65-62 differential -50% to US\$11/dmt
- Timing effects: Products generally priced in month of arrival

Revenue driven by market price and currency gains



Revenue drivers

Controllables

- Sales volumes down 2% due to lower domestic offtake
- Market premium +US\$1.4/t to US\$18.0/t (FY18: US\$16.6/t)

Non-controllables

- Average realised FOB export price up 35% to US\$97/t (FY18: US\$72/t)
- Average R/US\$ exchange rate 9% weaker at R14.45 (FY18: R13.24)

Unit cash cost – maintenance and cost escalation partly offset by savings

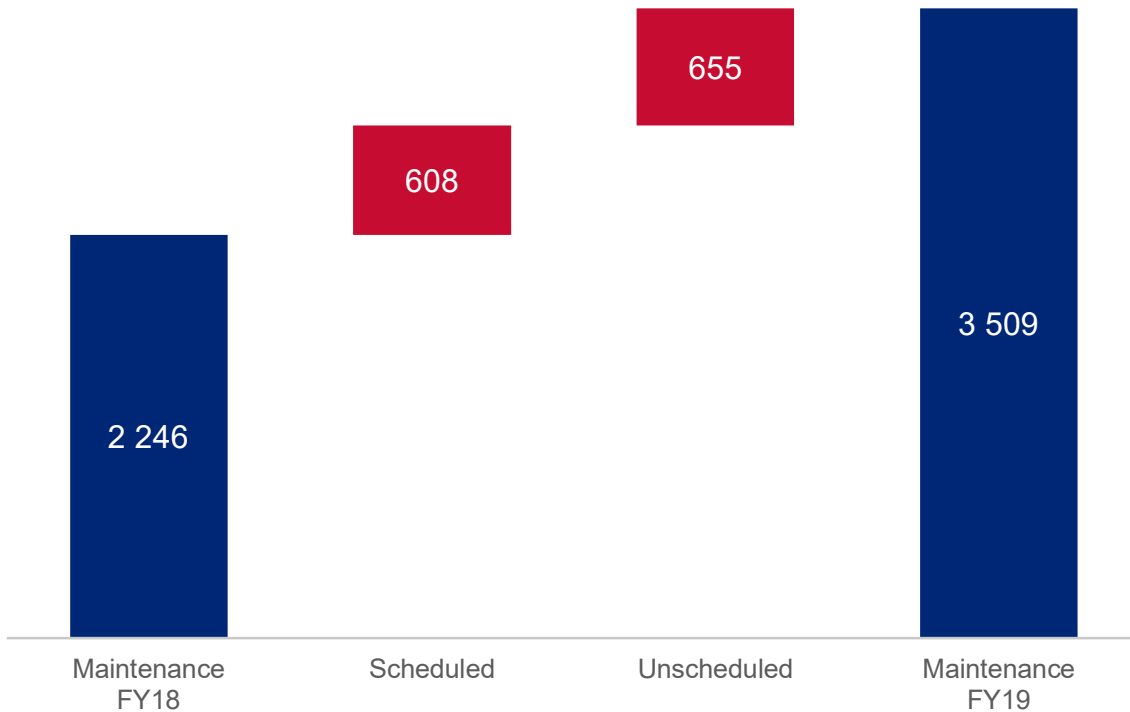


1. Excluding impact of deferred stripping on unit cost: Sishen = FY19: R68/t (FY18: R47/t); Kolomela = FY19: R48/t (FY18: R22/t)

Unit costs impacted by increased maintenance and WIP utilisation

Maintenance costs for 2019

Rm



Guidance for 2020

Maintenance

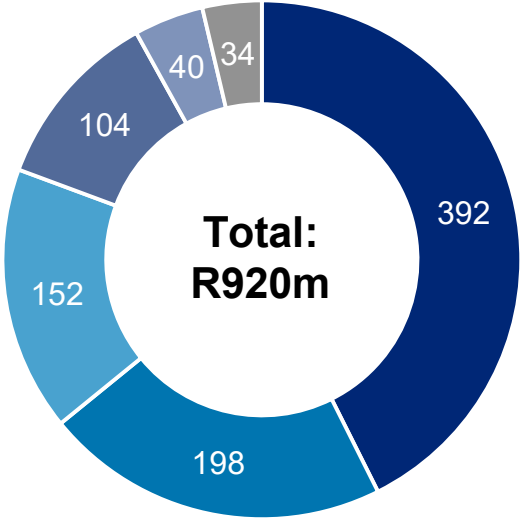
- 2019: total maintenance R3.5bn, R1.3bn up year-on-year (R655m unscheduled)
- 2020: expected scheduled maintenance ~R3.0bn

WIP movement

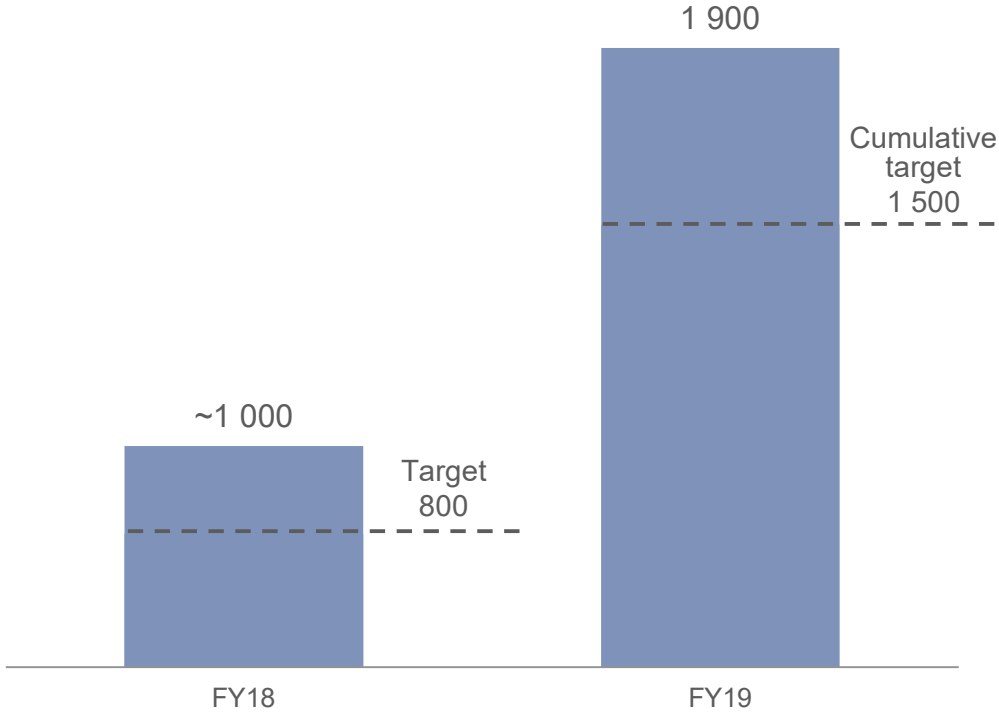
- 2019: negative Sishen unit cost impact of ~R50/t from WIP utilisation (lower ex-pit ore volumes)
- 2020: ex-pit ore to exceed plant feedstock requirements

Cost savings delivered ahead of target

Cost savings initiatives 2019 (Rm)



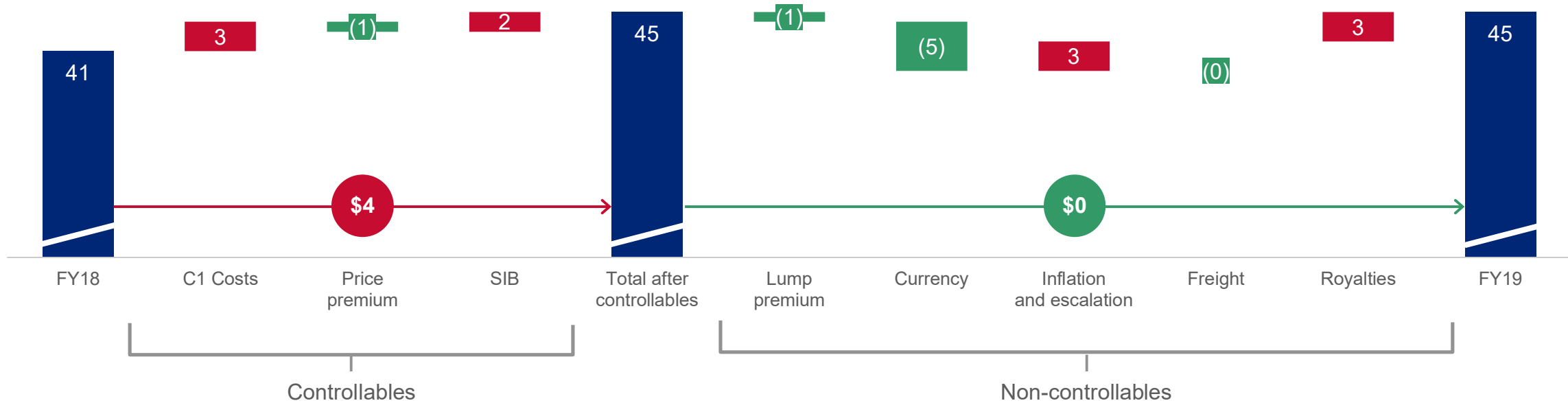
Cumulative cost savings (Rm)



- Mining: Improved drill, blast, tyre and diesel efficiencies
- Overheads: Fixed cost savings
- Projects: Project scope and execution optimisation
- Plant: Reduced consumption of Ferro Silicon and electricity
- Supply chain: Contract optimisation
- Engineering: Reduced external spend

Break-even price reflects increased on-mine costs and SIB capex

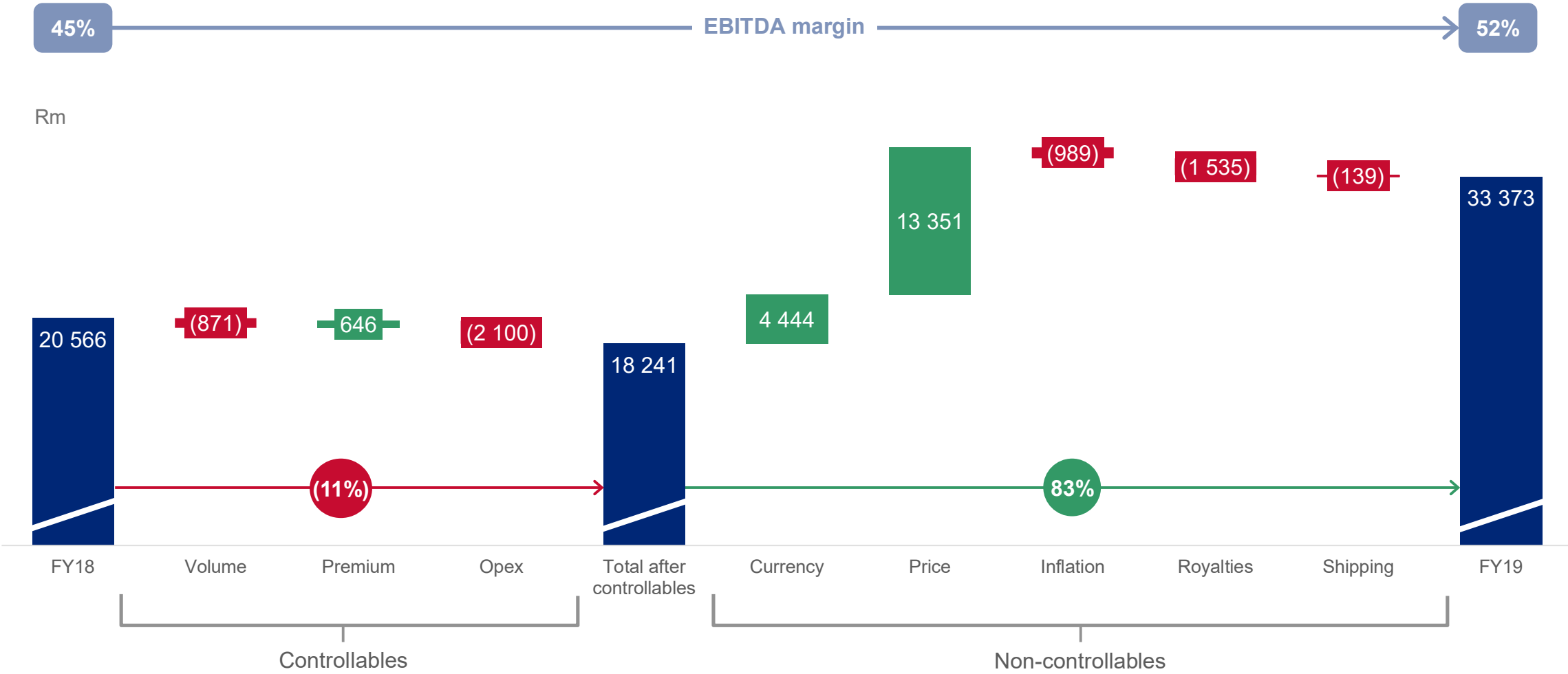
Platts 62%
break-even price (US\$/t)



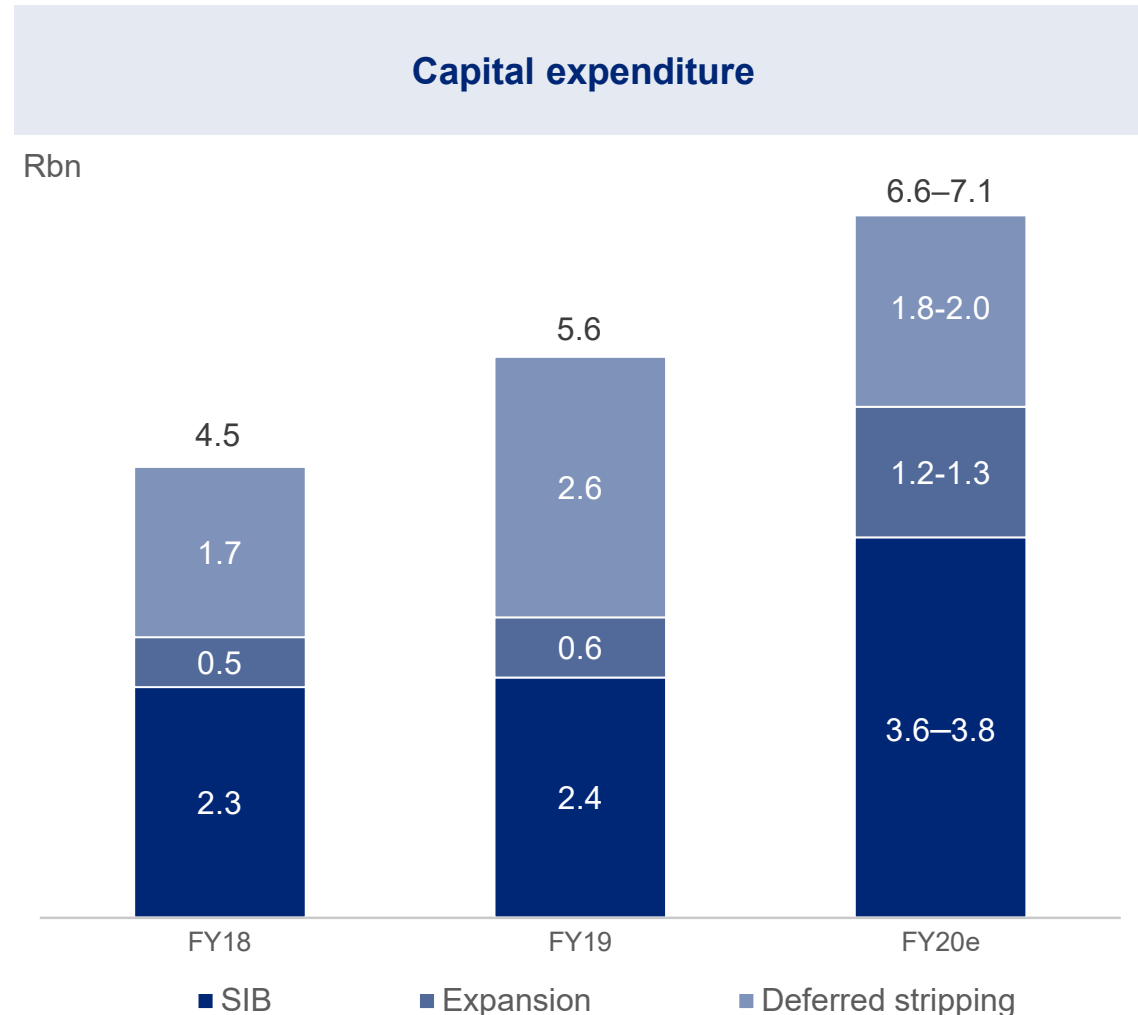
- Increased controllable costs driven by:
 - Higher opex caused by breakdowns
 - Increased on-mine SIB capex, offset by
 - Stronger achieved price premium

- Constant non-controllable costs due to:
 - Higher lump premium of US\$11.90/t (FY18: US\$11.10/t)
 - Currency gains from exchange rate of R14.45/US\$ (FY18: R13.24/US\$), offset by
 - Higher input cost inflation and escalation and royalties

EBITDA reflects higher revenue, partially offset by cost increases



Capital expenditure to sustain and grow our business



FY19

SIB:

- Capital spares, plant and other infrastructure spend, and fleet

Deferred stripping:

- Mining in higher strip ratio areas

Expansion:

- Dingleton, UHDMS/Kapstevl feasibility, P101 efficiency programme

Medium term

SIB:

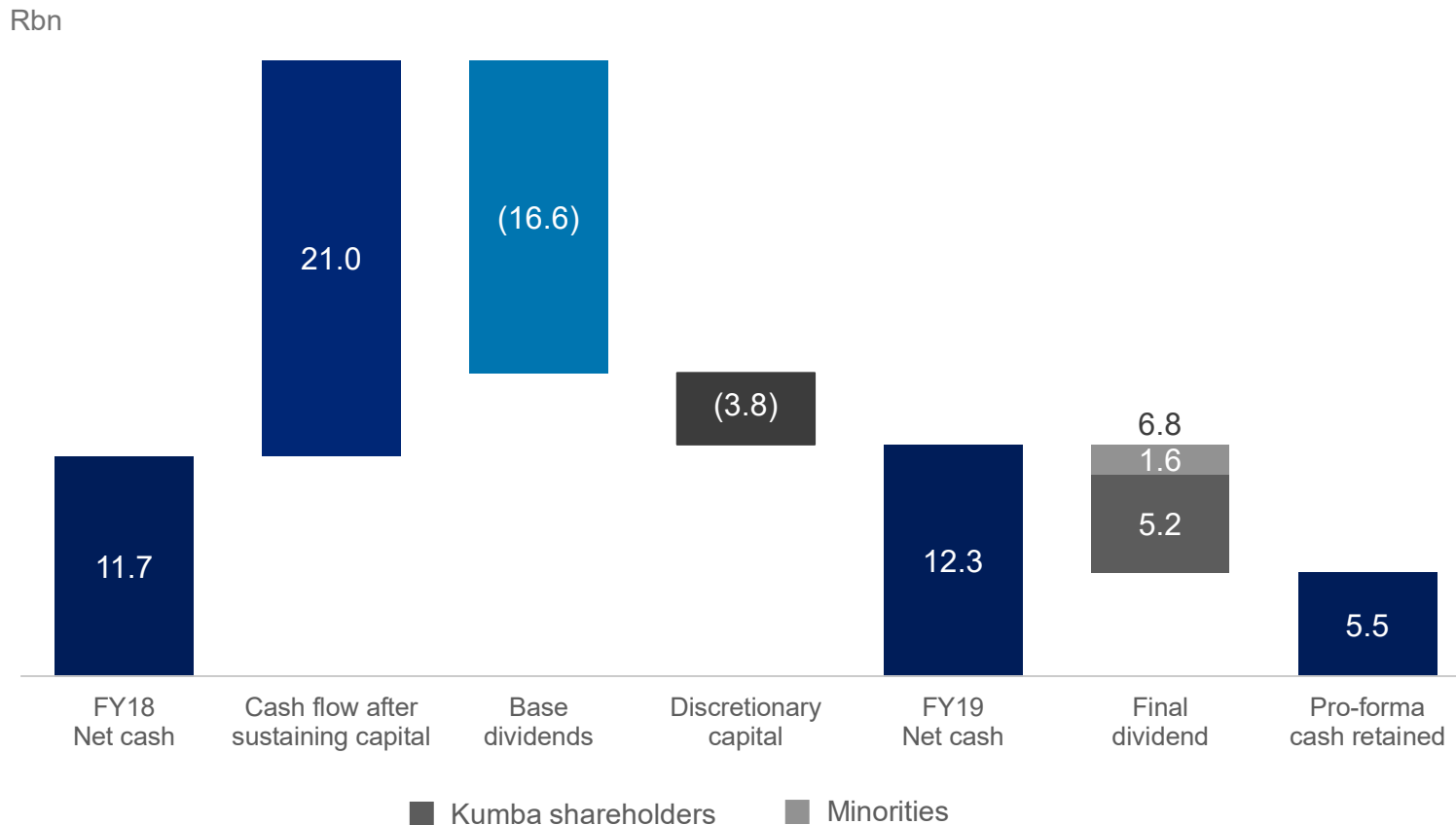
- Expected to peak 2020, driven by capital spares, fleet renewals and plant infrastructure. Normalising from 2021 to ~R3bn p.a.

Expansion:

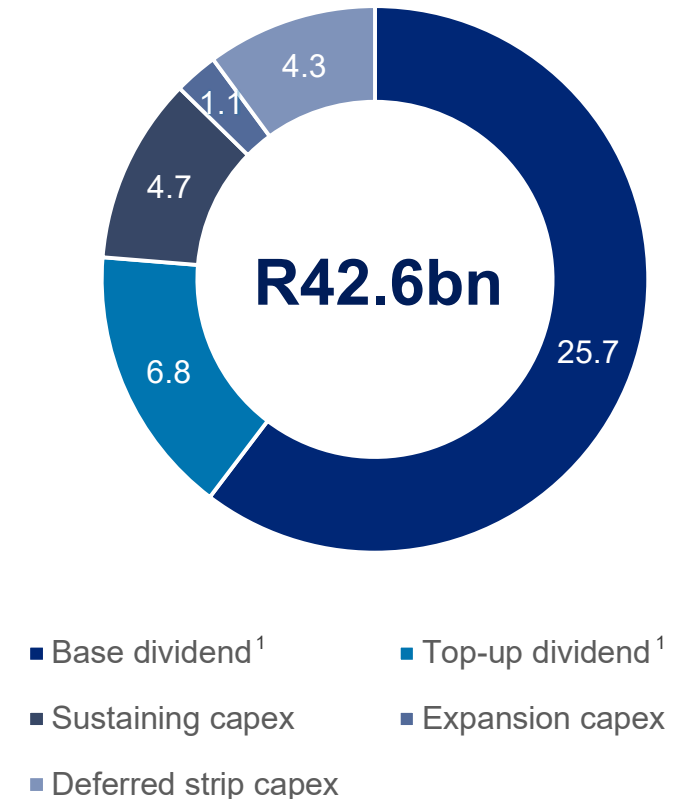
- Kapstevl South total spend including pre-stripping ~R5bn (2020 – 2023)
- UHDMS project total spend ~R3bn (2020 – 2023)
- P101 efficiency programme

Disciplined capital allocation supports shareholder returns

Capital allocation: FY19



Capital allocation: 2018 – 2019



1. Including dividends declared to minorities

COMMITTED TO DELIVERING OUR STRATEGY



Operating at full potential by 2022



Enhanced product portfolio

Total sales of premium products

40%

FY19: 19%

Improved operational efficiency

P101 benchmark on waste fleet

>100%

FY19: 68%







Cost saving initiatives

Cumulative target

>R2.6bn

FY20: R960m target
To date: R1.9bn

Leveraging our endowment – targeting 20 year life of asset

Sishen and Kolomela	Sishen - Technology	Kolomela - Exploration	Northern Cape Exploration
Life of Mine	Feasibility	Prefeasibility/concept	Early exploration
Focusing on optimisation and efficiencies	Sishen UHDMS project	Ploegfontein	Heuningkranz and other targets
 Kolomela LoM stripping ratio optimised from 4.1 – 3.8	 ~273Mt mineral resource ²	 Drilling 65% complete  ~73Mt mineral resource ²	 Drilling 90% complete  Access obtained to 2 prospective targets

Implementation time horizon

Ongoing

Near term
(3 - 5 years)

Medium term
(5 – 7 years)

Longer term
(+7 years)

1. UHDMS: Ultra high density media separation

2. Mineral Resource targeted for UHDMS beneficiation based on site-specific Mineral Resource estimates as at 31 December 2019)

Guidance for 2020

Total production

41.5 – 42.5Mt

Total sales

42 – 43Mt

Capex

R6.6 – 7.1bn

Sishen

- Production: ~ 29Mt
- Waste: 170 – 180Mt
- Unit costs: R355 – 370/t
- Strip ratio: 4.4, LoM ~3.4
- LoM: 13 years

Kolomela

- Production: ~13Mt
- Waste: 55 – 60Mt
- Unit costs: R280 – 290/t
- Strip ratio: to exceed 4, LoM ~3.8
- LoM: 13 years

Our value proposition

Asset

- Premium product portfolio
- Life extension opportunities
- License to operate
- Strong balance sheet

Capabilities

- Safe and flexible production
- P101 efficiency and technology
- Talented people
- Capital discipline

Sustainable returns (2018-2019)

- R54bn EBITDA
- R25bn attributable free cash flow
- ROCE of 83% in 2019, up from 49%
- R32.5bn of dividends declared





AngloAmerican

THANK YOU

ANNEXURES



Annexure 1: Logistics performance

Mt	FY19	FY18	% change	2H19	1H19	% change
Railed to port (incl. Saldanha Steel)	42.0	40.6	3	19.7	22.3	(12)
Sishen mine (incl. Saldanha Steel)	27.8	27.1	3	12.9	14.9	8
Kolomela mine	14.2	13.5	5	6.9	7.3	(5)
Total sales	42.2	43.3	(3)	20.8	21.4	(3)
Export	40.0	40.0	—	20.1	19.9	1
Domestic	2.2	3.3	—	0.7	1.5	(6)
Total ore shipped	40.0	40.0	—	20.1	19.9	1
CFR (shipped by Kumba)	27.3	26.5	3	14.6	12.7	15
FOB (shipped by customers)	12.8	13.5	(5)	5.6	7.2	(6)
Finished product inventory	6.4	5.3	21	6.4	4.5	(31)

Annexure 2: Operating margin

Rm	FY19	FY18	% change	2H19	1H19	% change
Revenue	64 285	45 725	41	29 787	34 498	(14)
Operating expenses	(35 474)	(29 429)	21	(18 943)	(16 530)	15
Operating profit	28 811	16 296	77	10 844	17 968	(40)
Operating margin (%) ¹	45	36	9	36	52	(16)
Profit for the period	21 316	12 595	69	—	13 183	(100)
Equity holders of Kumba	16 259	9 615	69	—	10 058	(100)
Non-controlling interest	5 057	2 980	70	—	3 125	(100)
Effective tax rate (%)	27	24	3	27	27	—
Cash generated from operations	34 657	18 906	83	15 435	19 224	(20)

1. Excluding impairment

Annexure 3: Revenue analysis

	FY19	FY18	% change	2H19	1H19	% change
Export (Rm)	56 113	38 261	47	25 529	30 584	(17)
Tonnes sold (Mt)	40.0	40.0	—	20.1	19.9	1
US Dollar per tonne	97	72	35	86	108	(20)
Rand per tonne	1 402	957	46	1 270	1 537	(17)
Domestic (Rm)	2 557	2 787	(8)	789	1 767	(55)
Shipping operations (Rm)	5 615	4 677	20	3 468	2 147	62
Total revenue	64 285	45 725	41	29 787	34 498	(14)
Rand/US Dollar exchange rate	14.45	13.24	9	14.70	14.20	4

Annexure 4: Expense drivers

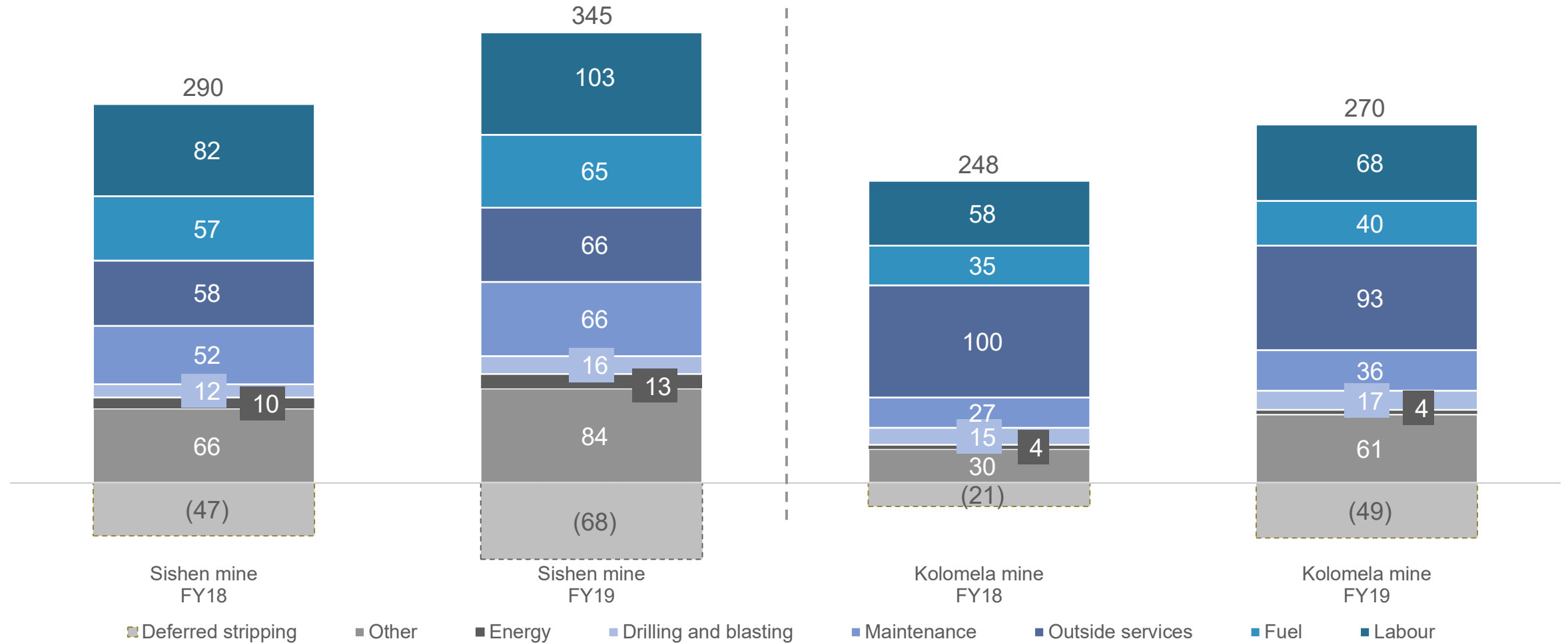


1. Excluding the mineral royalty and impairment

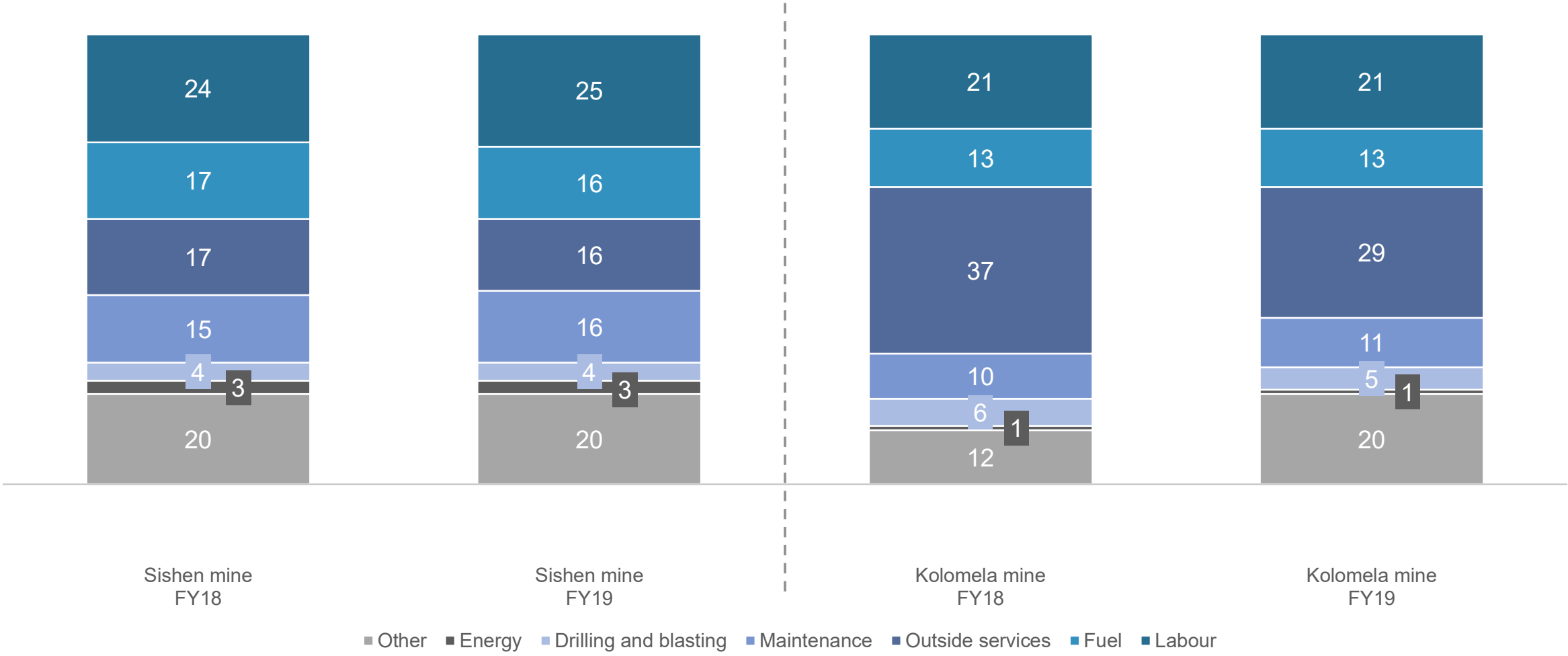
Annexure 5: Expense Analysis

Rm	FY19	FY18	% change	2H19	1H19	% change
Cost of goods sold	20,934	17,827	17	10,994	9,940	11
Cost of goods produced	18,951	16,222	17	9,862	9,089	9
Production costs	18,900	17,661	7	10,334	8,566	21
Sishen mine	13,434	12,209	10	7,285	6,149	18
Kolomela mine	5,370	5,079	6	2,986	2,384	25
Thabazimbi mine	—	69	(100)	—	—	—
Other	96	304	(68)	63	33	91
Inventory movement WIP	51	(1,439)	>(100)	(472)	523	>(100)
A grade	319	(1,250)	>(100)	(304)	623	>(100)
B grade	(268)	(189)	42	(168)	(100)	68
Inventory movement finished product	14	171	(92)	(398)	412	>(100)
Corporate support and studies	2,122	1,339	58	1,530	592	>100
Forex and other	(153)	95	>(100)	—	(153)	(100)
Mineral royalty	2,411	876	>100	1,187	1,224	(3)
Impairment charge/(reversal)	23	—	100	(33)	56	>(100)
Selling and distribution	6,501	6,194	5	3,401	3,100	10
Shipping operations	5,605	4,532	24	3,395	2,210	54
Operating expenses	35,474	29,429	21	18,944	16,530	15

Annexure 6: Sishen and Kolomela mines' unit cash cost structure (R/t)



Annexure 7: Sishen and Kolomela mines' unit cash cost structure (%)



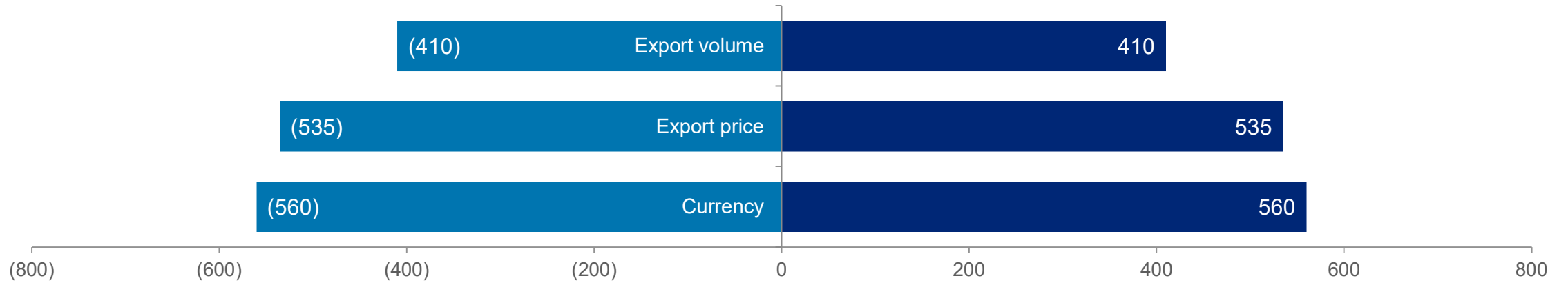
Annexure 8: Capital expenditure analysis

Rm	FY19	FY18	Forecast
			12 months 31 Dec 2020
Approved expansion	592	506	900
Deferred stripping	2 634	1 669	1 800 – 2 000
Sishen	1 981	1 370	1 000 – 1 100
Kolomela	653	299	800 – 900
SIB	2 377	2 288	3 600 – 3 800
Sishen	1 693	1 691	2 400 – 2 500
Kolomela	684	597	1 200 – 1 300
Unapproved expansion	–	–	300 – 400
Total approved and unapproved capital expenditure	5 603	4 463	6 600 – 7 100

Annexure 9: Sensitivity analysis for 2019

1% change to key operational drivers, each tested independently

Sensitivity analysis (1% change) – EBITDA impact (Rm)



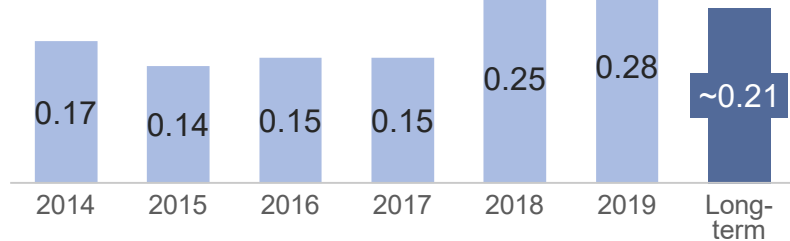
Change per unit of key operational drivers, each tested independently

Sensitivity analysis	Unit change	EBITDA impact
Currency (Rand/US\$)	R0.10/US\$	R390m
Export Price (US\$/t)	US\$1.00/t	R585m
Volume (kt)	100kt	R100m
		Breakeven price impact
Currency (Rand/US\$)	R1.00/US\$	US\$3.00/t

Annexure 10: Structural changes support quality premiums

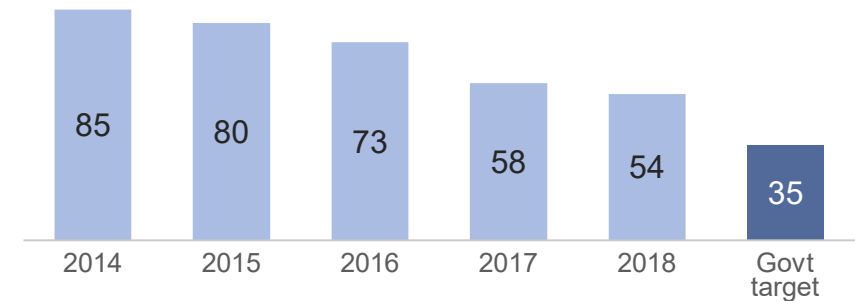
Lump premium (Platts, US\$/dmtu)¹

Annual average



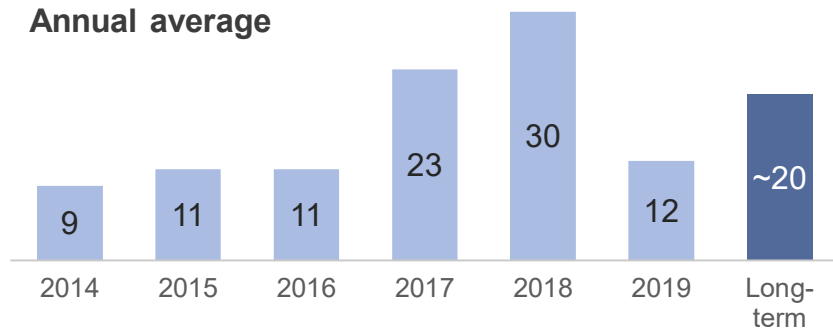
- Tighter emissions standards
- Escalating sinter costs
- Sinter displaced by lump

Beijing air quality (PM 2.5)¹



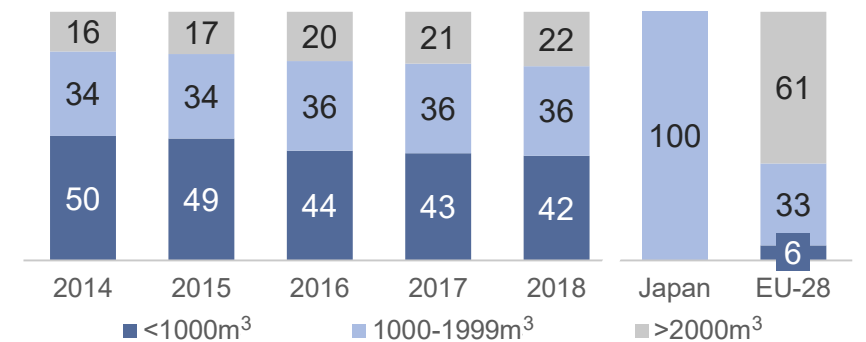
62% vs 65% premium (Platts, %)¹

Annual average



- ~250Mt steel capacity reduction
- Bigger blast furnaces
- Steel industry consolidation

China blast furnace size (%)^{1,2}



1. Source: Beijing Urban Master Plan, 2030; CISA, MIIT, Wood Mackenzie; WSA, CRU

2. CISA member mills only